

Phison Announces Strategic Partnerships Deploying aiDAPTIV+ at NVIDIA GTC 2024

Scaling Boundaries, Not Budgets - Phison Demonstrates Major Breakthrough in Battle to Lower LLM Training Costs with aiDAPTIV+ Solution



Phison and Maingear demonstrating aiDAPTIV+ system during NVIDIA GTC 2024

San Jose – March 18, 2024 – <u>Phison Electronics</u> (8299TT), a leading provider of NAND controllers and storage solutions, today announced aiDAPTIV+ partnerships with ASUS, Gigabyte, <u>MAINGEAR</u>, and MediaTek. At <u>GTC 2024</u>, Phison and partners will demonstrate <u>aiDAPTIV+</u>, a hybrid hardware and software large language model (LLMs) fine-tune training solution that enables small and medium-sized businesses (SMBs) to process and retain local control of their sensitive machine learning (ML) data.

Foundational training of <u>LLMs</u> gives a broad understanding of language but <u>aiDAPTIV+</u> enables the fine-tuning process that molds these models into specialized tools capable of understanding the topics that deliver precise results for your business needs. Commodity workstation hardware is enhanced with aiDAPTIV+ software, and first generation aiDAPTIVCache Series ai100 SSDs to enable larger training models than previously possible in a workstation form-factor.



"MAINGEAR's Pro AI Series workstations, driven by Phison aiDAPTIV+, empower users with large language model AI training prowess without excessive costs. Our dedication to crafting highly capable yet budget-friendly solutions guarantee SMBs, universities, and research facilities a competitive advantage in an industry formerly restricted by multimillion-dollar investments," affirmed Wallace Santos, MAINGEAR's founder and CEO.

<u>aiDAPTIV+</u> is the industry's most innovative solution addressing today's <u>AI pain</u> <u>points</u> for SMBs. aiDAPTIV+ features include:

- **Ease of use** Focus on training your data and not training engineers. aiDAPTIV+ was designed for end-users to reduce training complexity and infrastructure requirements.
- **Cost and accessibility** Leverages the cost-effective aiDAPTIVCache family of extreme-endurance SSDs to seamlessly increase the available memory capacity of workstation GPUs to train with more data and scale to Llama-2 70b and beyond.
- **Privacy** Your data has value and you want to control it. aiDAPTIV+ is an on-premises fine-tune training solution allowing you to keep your data off the cloud.

"To deliver maximum value to our clients, ASUS has integrated Phison's aiDAPTIV+ into our data center solution, offering substantial performance enhancements without increased costs," said Paul Ju, Corporate Vice President and CTO of Data Center, OP BG and General Manager of Data Center Solution BU at ASUS. "We continue to uphold our partnership with Phison, aiming to foster innovation and maintain competitiveness in the market."

"GIGABYTE's already embraced Phison's SSD technology. With Phison's leading position in flash controllers and GIGABYTE's deep experience in the PC market, the two parties have successfully launched quality storage solutions," said Etay Lee, CEO of GIGABYTE. "In addition to the PC market, GIGABYTE has also been deeply involved in AI servers for many years. Phison's innovative AI technology solution, aiDAPTIV+, assists GIGABYTE's AI server customers by providing another computing architecture for AI model fine-tuning. By integrating SSDs into the AI computing architecture and using SSDs to extend GPU memory, it significantly reduces the cost of AI computations, which is great news for global customers who



want to introduce AI-assisted applications. GIGABYTE will continue to expand its cooperation with Phison to jointly contribute to the popularization of AI applications."

Phison aiDAPTIV+ has also partnered with MediaTek DaVinci generative AI platform. This platform takes advantage of aiDAPTIV+ trained data, empowering businesses to retain local control over sensitive information, from training to execution.

"As a primary driver and enabler of AI development, MediaTek is committed to leading the industry in ensuring the latest technology is accessible to everyone," said Jason Yeh, Deputy General Manager of the AI and Data Engineering Division at MediaTek. "By leveraging the cutting-edge computing capabilities of Phison's aiDAPTIV+, integrated with our MediaTek DaVinci platform, we are making it possible for a broad spectrum of industries to embrace the potential of generative AI."

At GTC, Phison will also showcase the company's full suite of <u>PCIe Gen5</u> ecosystem products including X200 SSDs, PS7100 Series Redrivers, and PS7200 Series Retimers.

- **Phison X200**: PCIe Gen5 performance surpasses 14GB/s and up to 32TB density in U.2/U.3 and E3.S form factors that increase data center and enterprise efficiency.
- **Phison PS7100 Series Redrivers**: PHiTUNE AI-enabled Redrivers with up to 20dB signal conditioning to maximize motherboard layouts for longer trace lengths that support more high-speed on-board and pluggable devices.
- **Phison PS7200 Series Retimers**: Advanced Retimers for enterprise and automotive applications with support for CXL 2.0 and link bifurcation for PCIe Gen5 signal conditioning over long cable lengths.

Phison will be exhibiting at GTC 2024 in booth # 1826. Visit Phison's GTC event page to find out more <u>here</u>. For more information on aiDAPTIV+ and our award-winning PCIe Gen5 Ecosystem product line, please visit www.phison.com/en/. To access Phison's blog, visit phisonblog.com/.



[PHISON IR Distribution List Application Form]

If you would like to receive Phison press releases or announcements, please register with our IR distribution application form in this link: <u>Phison IR Distribution</u> <u>List</u>

[PHISON's Quick Facts]

- Over 23 years of experience in NAND controller IC design and module integration.
- Over 3,800 employees globally, and more than 75% are engineers.
- Nearly 2,000 memory-related patents globally.
- Target long-term revenue of over NT\$100 billion through the 5+5 growth strategy.
- Exceeds 20% of the global market share of SSD controllers.
- Exceeds 40% of the global market share of Automotive NAND controllers.
- <u>Unique business model</u> that can produce consistently strong cash flow and profits over long-term NAND memory market cycles.
- Committed to maintaining long-term partnerships with our global NAND flash supply sources and with our downstream module customers.

[About PHISON]

Phison Electronics Corp. (TPEX:8299) is a global leader in NAND flash controller, storage solutions, signal integrity IC and AI solution provider. We provide a variety of services from controller design, system integration, IP licensing to total turnkey solutions, covering applications across SSD (PCIe/SATA/PATA), eMMC, UFS, SD, and USB interfaces, reaching out to consumer, industrial, and enterprise markets. As an active member of industry associations, Phison is on the Board of Directors for SDA, ONFI, UFSA and a contributor for JEDEC, PCI-SIG, MIPI, NVMe, and IEEE-SA.

To know more about Phison, please visit <u>Phison Website</u> or <u>Phison Q&A</u> for details. Read more on our blog: <u>www.phisonblog.com</u>

PHISON Spokesperson

Antonio Yu TEL: +886-37-586-896 #10019 Mobile: +886-979-105-026 Email: <u>antonioyu@phison.com</u>

Phison media inquiries: noe@alanizmarketing.com press_americas@phison.com

PHISON Deputy Spokesperson Kuo-Ting Lu TEL: +886-37-586-896 #26022 Mobile: +886-979-075-330 Email: kuoting lu@phison.com

Phison product inquiries: sales@phison.com



[Forward-looking Statements]

Information included in this press release that are not historical in nature are "forward-looking statements". Phison cautions readers that forward-looking statements are based on Phison's reasonable knowledge and current expectations, and are subject to various risks and uncertainties. Actual results may differ materially from those contained in such forward-looking statements for a variety of reasons including without limitation, risks associated with demand and supply change, manufacturing and supply capacity, design-win, time to market, market competition, industrial cyclicality, customer's financial condition, exchange rate fluctuation, legal actions, amendments of the laws and regulations, global economy change, natural disasters, and other unexpected events which may disrupt Phison's business and operations. Accordingly, readers should not place reliance on any forward-looking statements. Except as required by law, Phison undertakes no obligation to update any forward-looking statement, whether as a result of new information, future events, or otherwise.