

Scan & Join Phison's IR list



***PHISON***

# Financial Results & Company Outlook

## 2026 First Quarter

K.S.Pua | CEO

May 8, 2026

# Forward-Looking Statement

Information included in this earning meeting that are not historical in nature are "forward looking statements". Phison cautions readers that forward looking statements are based on Phison's reasonable knowledge and current expectations and are subject to various risks and uncertainties. Actual results may differ materially from those contained in such forward looking statements for a variety of reasons including without limitation, risks associated with demand and supply change, manufacturing and supply capacity, design win, time to market, market competition, industrial cyclicality, customer's financial condition, exchange rate fluctuation, legal actions, amendments of the laws and regulations, global economy change, natural disasters, and other unexpected events which may disrupt Phison's business and operations. Accordingly, readers should not place reliance on any forward-looking statements. Except as required by law, Phison undertakes no obligation to update any forward-looking statement, whether as a result of new information, future events, or otherwise.

# Executive Summary

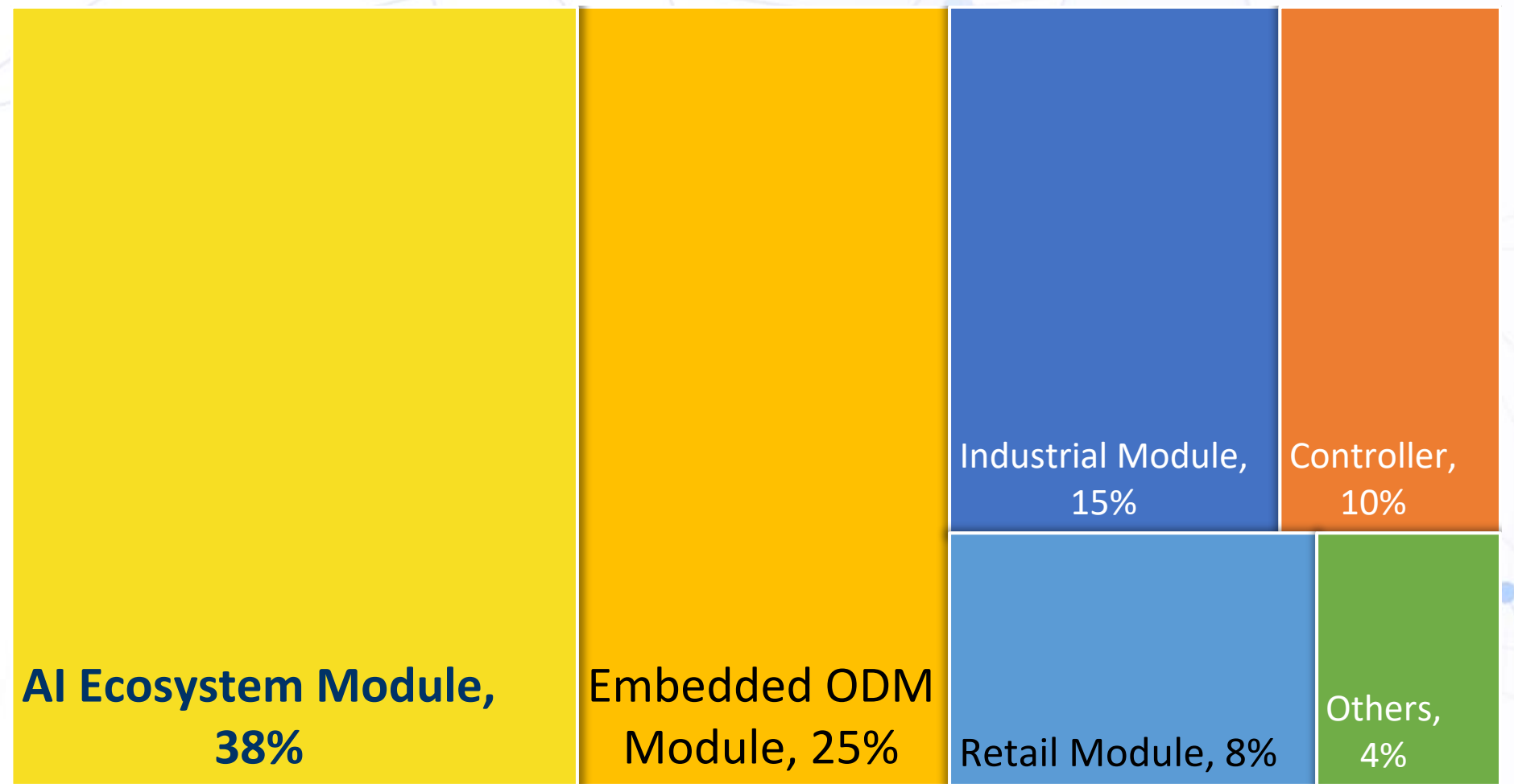
- 1** Phison's Business Transformation
- 2** Financial Results
- 3** Business Highlights (Phison 3.0)
- 4** Technology Leadership Update
- 5** Q&A

# **1** Phison's Business Transformation

# The AI-ecosystem solutions are driving Phison's future growth momentum

Revenue  
AI-Ecosystem Solutions  
**38%+**

1Q26 Revenue Contribution



Module	Included Categories
AI-Ecosystem Module/Solution	Enterprise Module (eSSD), aiDAPTIV solutions, AI PC, AI Networking, AI servers, Boot Drive
Embedded ODM Module	Mobile ODM, PC ODM, Gaming Module
Industrial Module	IPC (Industrial PC), Automotive systems, Space SSD

# **2 1Q26 Financial Results**

# 1Q26 Revenue and Gross Profit

**1Q26 Revenue**

**\$40.967B**

Revenue up 79.7% QoQ  
Revenue up 196.0% YoY

**Record high in a single quarter**

**1Q26 Gross Profit**

**\$25.118B**

Gross profit up 164.4% QoQ  
Gross profit up 486.8% YoY

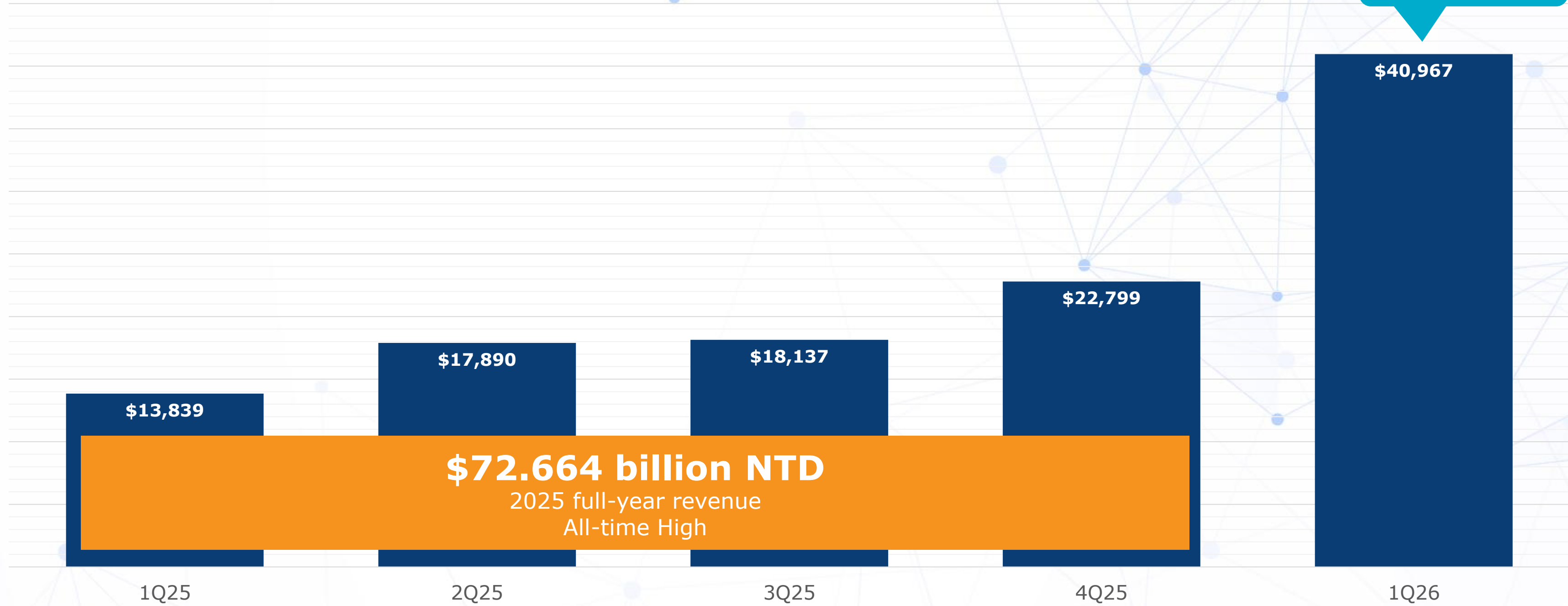
**Record high in a single quarter**

Revenue in \$NT

# Revenue Trend

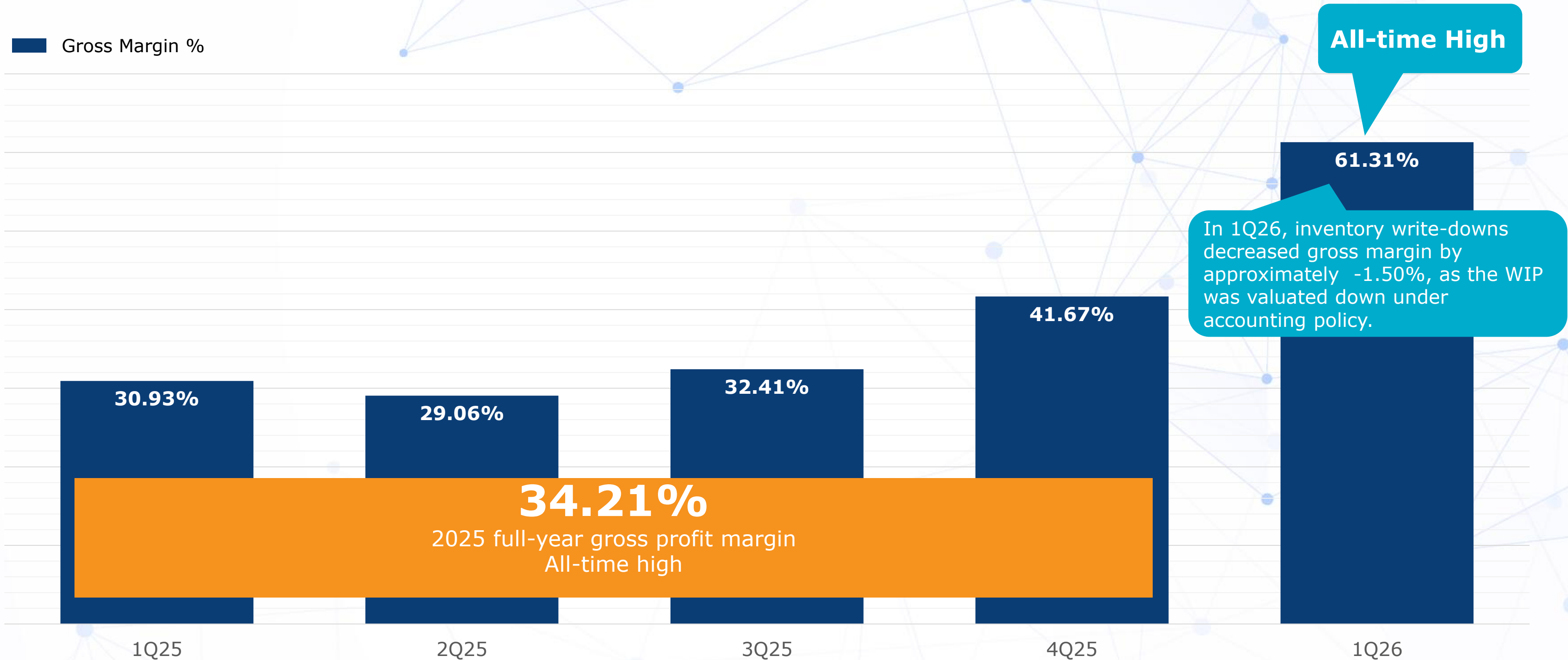
■ Revenue NT\$ millions

All-time High



This slide will be explained in both Chinese and English

# Gross Margin Rate Trend

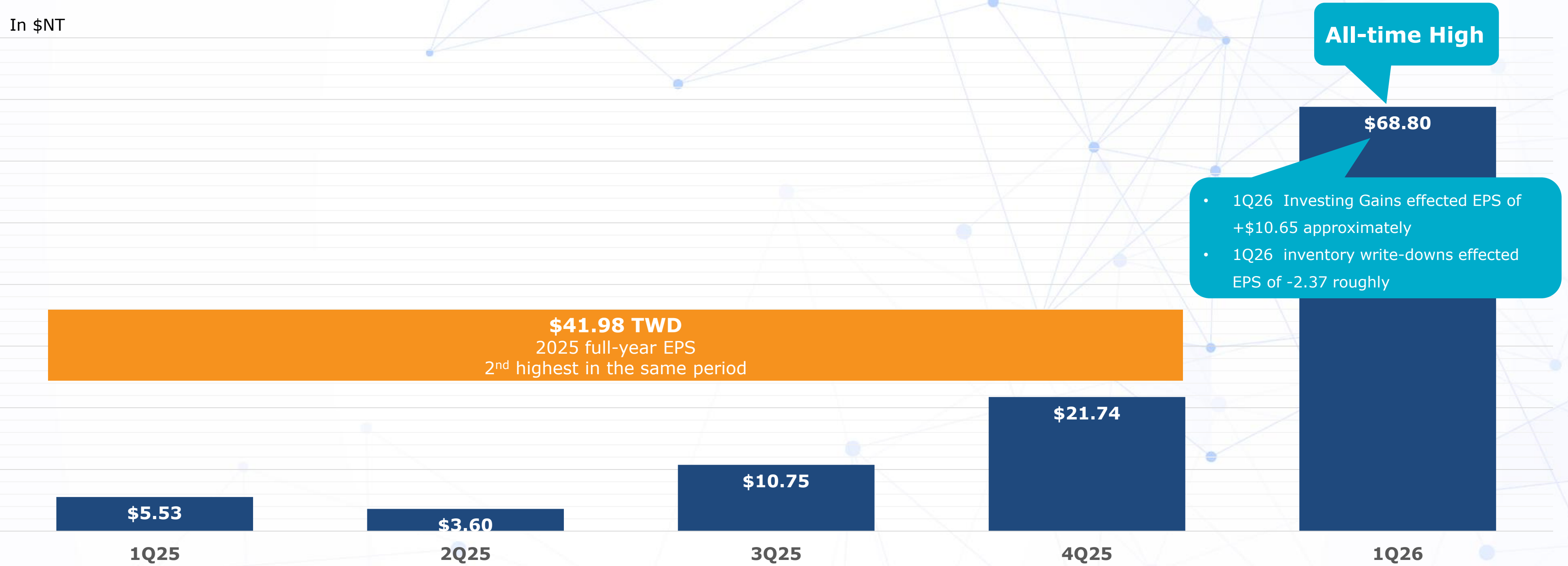


**Note:** By the accounting rule, we evaluate the lower of cost and the market price (LCM) to reserve the allowance of inventory price loss. When the market price hiking, we will reversal the allowance of inventory price loss.

This slide will be explained in both Chinese and English

# Earnings Per Share Trend

In \$NT



\*Basic EPS contribution from one-time gain was in light blue.

**This slide will be explained in both Chinese and English**

# 1Q26 Income Statement Highlights

Taiwan-International Financial Reporting Standards (TIFRS)

All-time high

NT\$m	1Q26	4Q25	1Q25	Q/Q (%)	Y/Y (%)
<b>Revenue in US\$Mn</b>	<b>1,298</b>	<b>738</b>	<b>422</b>	75.9	207.9
<b>Revenue</b>	<b>40,967</b>	<b>22,799</b>	<b>13,839</b>	79.7	196.0
<b>Gross Profit</b>	<b>25,118</b>	<b>9,500</b>	<b>4,281</b>	164.4	486.8
<b>Marketing Exp.</b>	776	555	347		
<b>General &amp; Adm. Exp.</b>	831	438	244		
<b>Research &amp; Development</b>	8,671	5,254	2,566		
<b>Expected credit losses</b>	(1)	(81)	(38)		
<b>Operating Expenses</b>	10,277	6,166	3,119	66.7	229.5
<b>Operating Profit</b>	<b>14,841</b>	<b>3,334</b>	<b>1,162</b>	345.1	1,177.2
<b>Non-Operating gains (losses)</b>	3,057	1,865	189		
<b>Pretax Income</b>	17,898	5,199	1,351	244.3	1,224.8
<b>Tax Expenses</b>	2,723	570	210		
<b>Net Income to Phison</b>	<b>15,175</b>	<b>4,629</b>	<b>1,141</b>	227.8	1,230.0
<b>Basic EPS (NT\$)</b>	<b>68.80</b>	<b>21.74</b>	<b>5.53</b>		
<b>Key Financial Ratios (%)</b>					
<b>Gross Margin</b>	61.3%	41.7%	30.9%		
<b>Operating Margin</b>	36.2%	14.6%	8.4%		
<b>Net Profit Margin</b>	37.0%	20.3%	8.2%		
<b>Average Exchange Rate--USD/NTD</b>	31.63	31.18	32.89		

- Revenue in NTD: QoQ is increased 79.7%. Revenue in USD: QoQ is increased 75.9%.
- In 1Q26, The gross margin was 61.3%. The inventory write-down effected the gross margin by -1.50% approximately.
- 1Q26 OPEX increased QoQ and YoY, mainly due to continued investments in advanced nodes, mask costs, AI storage and edge AI platforms, as well as talent recruitment and employee incentives, reflecting Phison's commitment to future growth and technology leadership.  
  
Phison believes these ongoing investments will strengthen its competitive advantages, increase the contribution of high-value products, and support long-term revenue and profitability growth.
- The non-operating gains in 1Q26 mainly for recognizing the gains of equity method investment, which approximately effected EPS of +NT\$10.65.

# Balance Sheet Highlights

Taiwan-International Financial Reporting Standards (TIFRS)

NT\$m	1Q26	4Q25	1Q25
<b>Total Assets</b>	<b>141,066</b>	<b>85,756</b>	<b>71,936</b>
<b>Cash &amp; Current Financial assets at fair value</b>	22,575	17,709	18,538
<b>Account Receivable</b>	22,750	13,689	8,921
<b>Inventories</b>	72,199	35,609	28,176
<b>Long-term Investments</b>	8,787	5,891	4,503
<b>Net PP&amp;E</b>	8,684	8,424	7,697
<b>Total Liabilities</b>	<b>66,936</b>	<b>25,648</b>	<b>23,709</b>
<b>Current Liabilities</b>	61,319	24,191	17,656
<b>Bonds Payable</b>	5,135	1,104	5,635
<b>Total Equity</b>	<b>74,130</b>	<b>60,108</b>	<b>48,227</b>
<b>BVPS(NT\$)</b>	<b>335</b>	<b>276</b>	<b>233</b>
<b>Key Financial Ratios</b>			
<b>A/R Turnover Days</b>	41	54	56
<b>Inventory Turnover Days</b>	315	231	253
<b>ROE (%)</b>	90.44	16.01	9.38
<b>ROA (%)</b>	53.87	11.42	6.59

**1** Cash: the change is a result of operating profit, the management of inventory purchasing as well as the changes of AR and AP.

**2** Inventories: Inventories will be adjusted according to changes in the industry and to maintain a safe level based on operational needs.  
**Most of our inventory is allocated to the high-value market.**

**3** Total Equity: the change is a mixed result of the Net profit of 1Q26 deducting the surplus distribution of 2H25 (NT\$17 Cash dividend per share), the exercised of employee stock options and CB2 converted into shares.

## 【Supplemental Information】

### Reconciliations of TIFRS Results to Non-TIFRS Results

#### ◎ Forward-Looking Statement ◎

The Non Taiwan International Financial Reporting Standards(Non-TIFRS) results supplemented in this presentation are reconciliation results which exclude the financial impact of share-based payment, tax effect and other items.

The supplemental information is for reference only, and is not a substitute for information based on TIFRS. The final actual surplus distribution will be made in accordance with financial statements based on TIFRS.

# Reconciliations of TIFRS Results to Non-TIFRS Results (1Q26)

NT\$/million		1Q26	4Q25	1Q25	Q/Q (%)	Y/Y (%)
TIFRS	Operating Profit	14,841	3,334	1,162	345.1%	1,177.2%
	Operating Profit Margin (%)	36.23%	14.63%	8.39%		
Reconciliations	Shares-based payment	118	122	(-3)		
Non-TIFRS	Operating Profit	14,959	3,456	1,159	332.8%	1,190.7%
	Operating Profit Margin (%)	36.51%	15.16%	8.37%		

TIFRS	Net Income	15,175	4,629	1,141	227.8%	1,230.0%
	Net Income (%)	37.04%	20.30%	8.24%		
	Basic EPS (NT\$)	68.80	21.74	5.53		
調節項目	Shares-based payment	118	122	(-3)		
	Tax effect	(18)	(16)	-		
Non-TIFRS	<b>Net Income to Phison</b>	<b>15,275</b>	<b>4,735</b>	<b>1,138</b>	222.6%	1,242.3%
	<b>Net Income (%)</b>	<b>37.29%</b>	<b>20.77%</b>	<b>8.22%</b>		
	<b>Basic EPS (NT\$)</b>	<b>69.25</b>	<b>22.24</b>	<b>5.52</b>		

Non-TIFRS EPS Increased 1Q26 EPS by approximately NT\$0.45, mainly effected by the shares-based payment.

Note1: Please note, Non-TIFRS results here is a supplement and not a substitute for the Information based on TIFRS, which excluded the share-based payment, tax effect and other items. The final actual surplus distribution is based on the financial statements of TIFRS.

Note2: The numbers may not equal, it is due to rounding.

# Consolidated Revenue for April 2026

**April Revenue**  
**\$20.207B**

**Revenue 236% YoY**  
**Record high for a single month**

**Consolidated Revenue**  
**from Jan. to Apr.**  
**\$61.174B**

**Revenue 208% YoY**  
**All-time high**

Revenue in \$NT

**3**

# **Phison 3.0: 從NAND儲存 到 AI儲存力** **Phison 3.0: From NAND to AI Storage**

# AI inferencing is driving boundless NAND demand Phison is strategically positioned to capture the opportunity

**PHISON**

AI Inference powers data-driven applications  
AI Inference is becoming data/storage centric

- AI Data Platform
- Enterprise SSD
- aiDAPTIV Solutions
- AI Software
- eMMC
- Retimer/Redriver

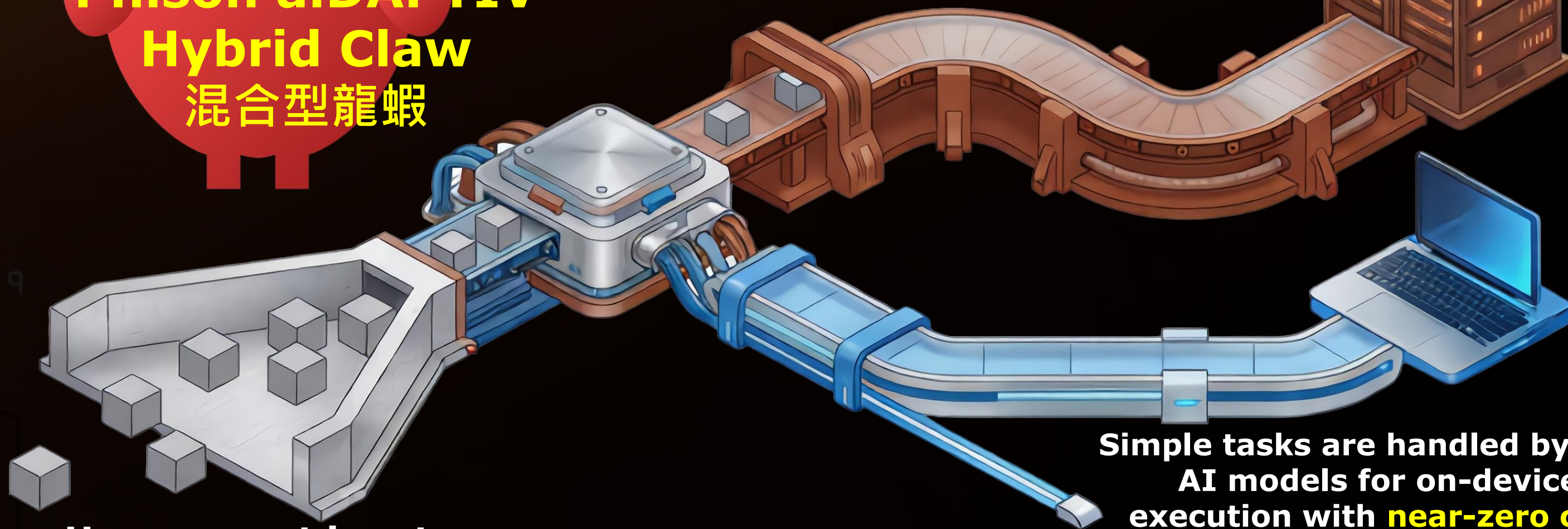
**PHISON**

# Introducing the World's First Phison aiDAPTIV Hybrid Claw 混合型龍蝦



Complex tasks are routed to  
cloud AI models for advanced AI  
複雜任務，上雲端AI  
確保AI高智能協助

**70%+**  
**Reduce  
Token Cost**



**User prompt input**  
用戶提示詞輸入

Simple tasks are handled by local  
AI models for on-device  
execution with **near-zero cost**  
簡單任務，走地端AI模型  
本機AI解決，零成本

## The Ultimate "OpenClaw-Raising" Solution

終極養AI龍蝦方案

**Secure and Reliable**  
Confidential data stays stored  
and processed locally

安全可靠  
機密資料儲存於地端

**Cost Under Control**  
Hybrid Agentic AI combining  
local AI and cloud AI

成本可控  
地端AI+雲端AI  
混合型代理人AI

Run up to 120B-parameter AI  
models locally to meet the needs of

most users

可於地端運作

120B的AI模型

滿足大部分使用者需求

Deploy Phison  
aiDAPTIV

Hybrid Claw

混合型AI龍蝦

CPU + iGPU

32GB DRAM

Phison aiDAPTIV  
Hybrid AI SSD  
混合型AI SSD



# Phison AI Solution = ESG Compliant AI

Driving Sustainable AI with **aiDAPTIV**  
Phison Electronics' Commitment to the SDGs  
*(United Nations Sustainable Development Goals, SDGs)*

**aiDAPTIV**+

## **SDG 4 – Quality Education**

aiDAPTIV helps democratize access to AI education by making AI learning resources and practical training environments more accessible beyond a limited number of high-resource regions, enabling more students in more countries to participate in AI learning and innovation.



## **SDG 7 – Affordable and Clean Energy** and **SDG 13 – Climate Action**

With aiDAPTIV, enterprises and institutions can complete AI workloads using leaner, more efficient hardware configurations, reducing overall system power consumption and minimizing energy waste while maintaining comparable AI performance.



## **SDG 9 – Industry, Innovation and Infrastructure** and **SDG 10 – Reduced Inequalities**

aiDAPTIV lowers the barrier to building local AI infrastructure, enabling emerging markets and developing economies with limited budgets, power availability, and infrastructure to deploy practical AI capabilities for education, healthcare, agriculture, public services, and industrial transformation.



# Phison 3.0

## AI Storage Infrastructure + Edge AI Compute Platform

### Phison 3.0

#### Customized AI storage solutions & edge AI platform

Full customization

High resilience

Flexible collaboration

Rapid response

Stable supply chain

Strong financials

#### Customized NAND Storages & AI Computing Solutions

aiDAPTIV+

eSSD

Boot Drive

AI software

Retimer/Redriver

eMMC

#### NAND Controller IC Design Capabilities

ASIC / Design Service

Firmware

# **4 Technology Leadership Update**

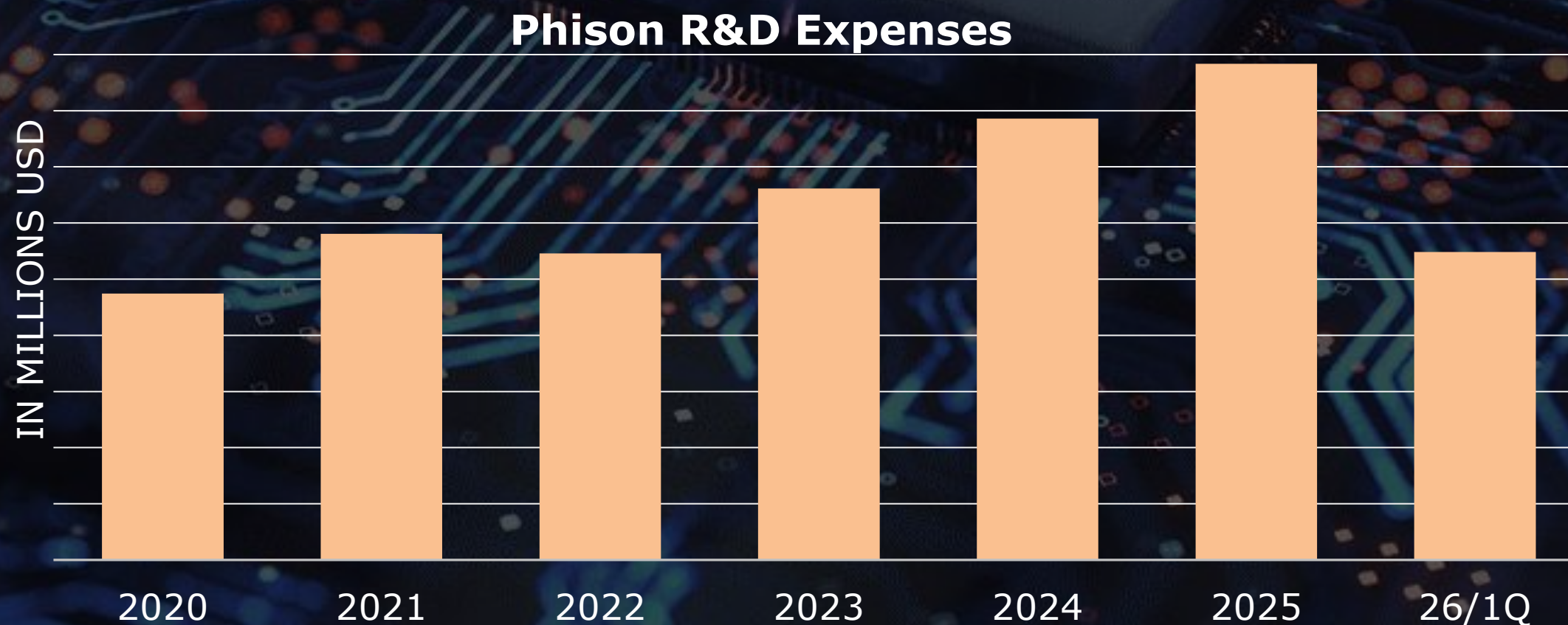
# Continue to Strengthen Phison Leading Technology Position

Category	2020	2021	2022	2023	2024	2025	2026 1Q
R&D Exp. / Revenue (%)	14%	13%	14%	22%	21%	19%	<b>21%</b>
R&D Exp. / Operating Exp.	81%	81%	77%	82%	81%	83%	84%

**2100+**  
Global Patents

**5000+**  
Global Employees

**70%+**  
Proportion of Engineers



Note: Global patents including Granted and Pending

# Phison creates high-value solutions for global customers through its strong R&D and customization capabilities.

