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PHISON

Financial Results & Company Outlook

2025 Fourth Quarter

K.S.Pua | CEO

March 6, 2026

Forward-Looking Statement

Information included in this earning meeting that are not historical in nature are "forward looking statements". Phison cautions readers that forward looking statements are based on Phison's reasonable knowledge and current expectations and are subject to various risks and uncertainties. Actual results may differ materially from those contained in such forward looking statements for a variety of reasons including without limitation, risks associated with demand and supply change, manufacturing and supply capacity, design win, time to market, market competition, industrial cyclicity, customer's financial condition, exchange rate fluctuation, legal actions, amendments of the laws and regulations, global economy change, natural disasters, and other unexpected events which may disrupt Phison's business and operations. Accordingly, readers should not place reliance on any forward-looking statements. Except as required by law, Phison undertakes no obligation to update any forward-looking statement, whether as a result of new information, future events, or otherwise.

Executive Summary

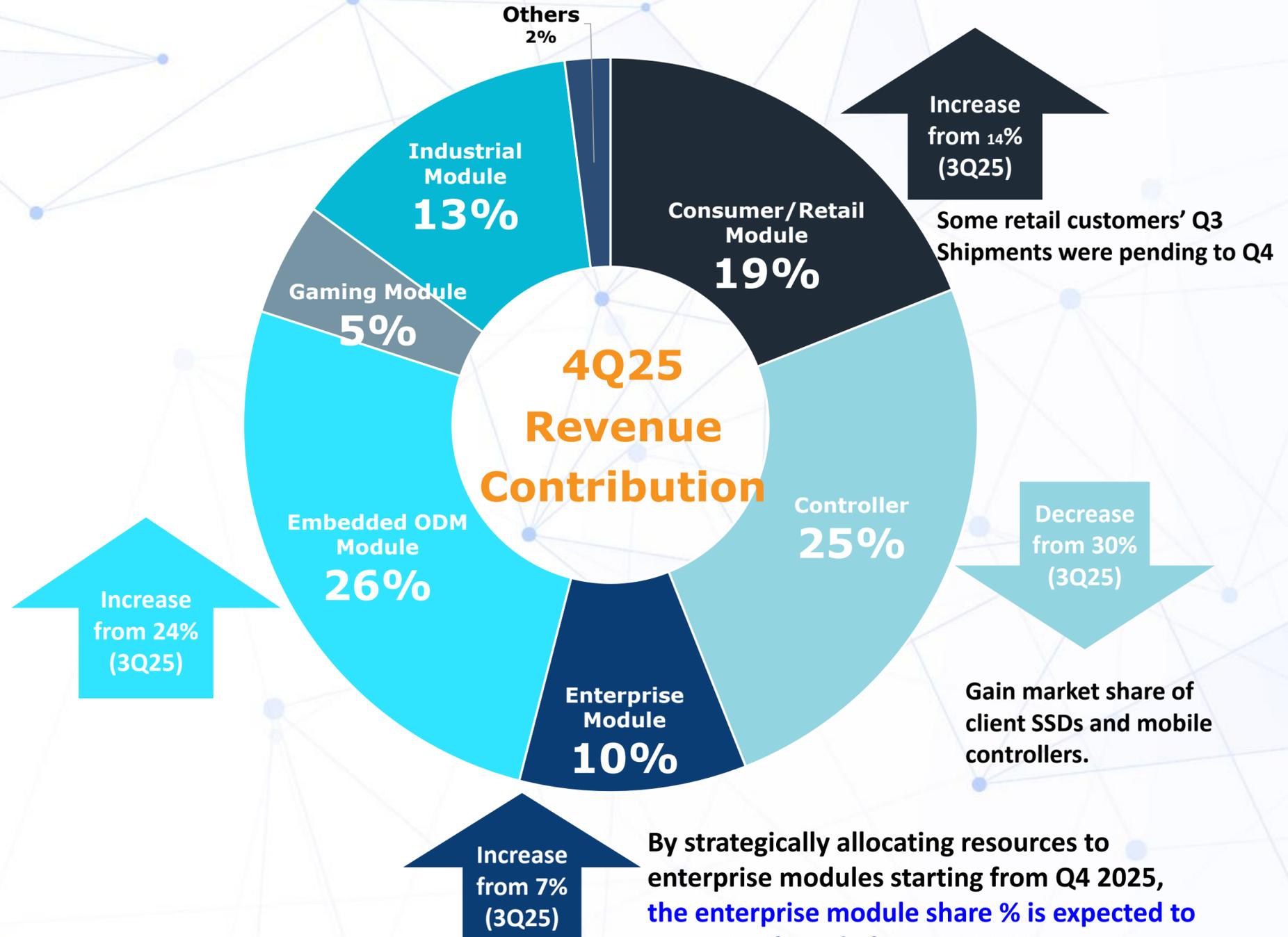
- 1 Phison's Business Transformation
- 2 Financial Results
- 3 Business Highlights
- 4 Technology Leadership Update
- 5 Q&A

The main title of the slide is "1 Phison's Business Transformation". The number "1" is contained within an orange rectangular box on the left side. The text "Phison's Business Transformation" is in a large, white, bold, sans-serif font, positioned to the right of the orange box. The background of the slide features a complex network of white lines and dots on a dark blue background, with some semi-transparent blue geometric shapes overlaid.

Phison's Non-consumer Deployment Reduces NAND Market Fluctuation Impact

Revenue from Non-consumer/retail Products

70%+



Note: Controller Revenue Contribution includes both direct shipments and controllers applied to modules.

2 4Q25 Financial Results

4Q25 Revenue and Gross Profit

4Q25 Revenue

\$22.799B

Revenue up 25.7% QoQ
Revenue up 81.3% YoY

Record high in a single quarter

4Q25 Gross Profit

\$9.500B

Gross profit up 61.6% QoQ
Gross profit up 145.1% YoY

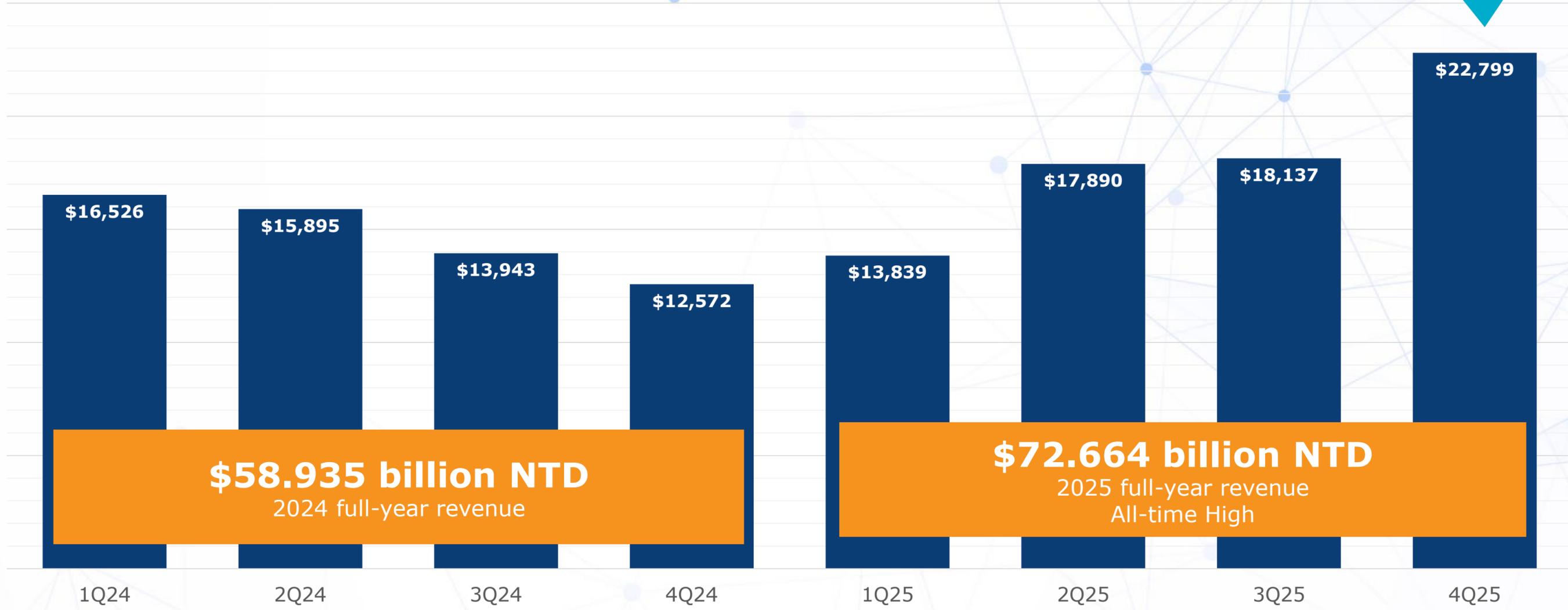
Record high in a single quarter

Revenue in \$NT

Revenue Trend

■ Revenue NT\$ millions

All-time High

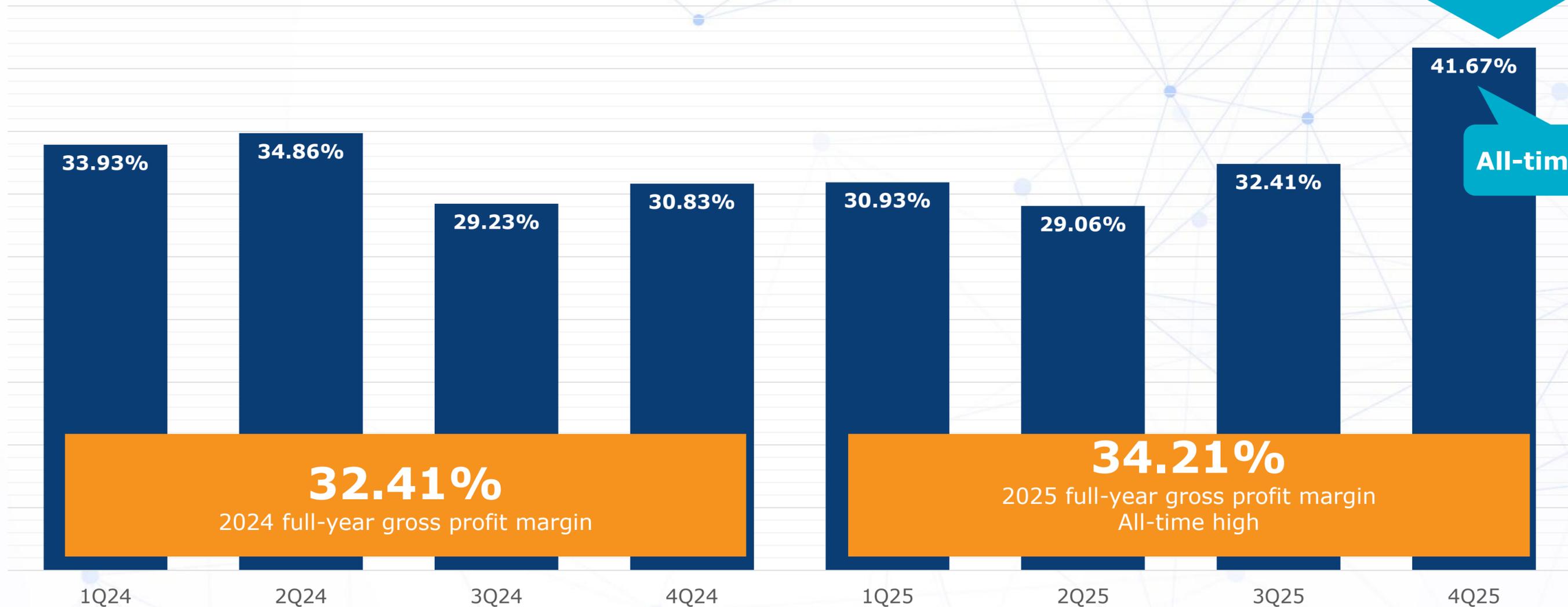


This slide will be explained in both Chinese and English

Gross Margin Rate Trend

In 4Q25, inventory write-downs increased gross margin by approximately -1.12%, as the WIP was valuated down under accounting policy.

Gross Margin %



All-time High

Note: By the accounting rule, we evaluate the lower of cost and the market price (LCM) to reserve the allowance of inventory price loss. When the market price hiking, we will reversal the allowance of inventory price loss.

This slide will be explained in both Chinese and English

Earnings Per Share Trend

- 4Q25 Investing Gains effected EPS of +\$2.57 approximately
- Gains on FOREX effected EPS of +\$2.25 approximately.
- Gains on Finance assets at fair value effected EPS of +\$1.81 closely.
- 4Q25 inventory write-downs effected EPS of -1.03 roughly

In \$NT



*Basic EPS contribution from one-time gain was in light blue.

This slide will be explained in both Chinese and English

4Q25 Income Statement Highlights

Taiwan-International Financial Reporting Standards (TIFRS)

All-time high

NT\$m	4Q25	3Q25	4Q24	Q/Q (%)	Y/Y (%)
Revenue in US\$Mn	738	609	390	21.2	89.2
Revenue	22,799	18,137	12,572	25.7	81.3
Gross Profit	9,500	5,878	3,876	61.6	145.1
Marketing Exp.	555	375	510		
General & Adm. Exp.	438	310	348		
Research & Development	5,254	3,707	4,035		
Expected credit losses	(81)	62	(80)		
Operating Expenses	6,166	4,454	4,813	38.5	28.1
Operating Profit	3,334	1,424	(937)	134.1	455.7
Non-Operating gains (losses)	1,865	1,231	4,217		
Pretax Income	5,199	2,655	3,280	95.8	58.5
Tax Expenses	570	428	888		
Net Income to Phison	4,629	2,227	2,392	107.9	93.6
Basic EPS (NT\$)	21.74	10.75	11.63		
Key Financial Ratios (%)					
Gross Margin	41.7%	32.4%	30.8%		
Operating Margin	14.6%	7.9%	(7.5%)		
Net Profit Margin	20.3%	12.3%	19%		
Average Exchange Rate--USD/NTD	31.18	31.22	32.11		

- Revenue in NTD: QoQ is increased 25.7%. Revenue in USD: QoQ is increased 21.2%.
- In 4Q25, The gross margin was 41.7%. The inventory write-down effected the gross margin by -1.12% approximately.
- 4Q25 OPEX was higher than 3Q25 and 4Q24, it's due to the higher employee compensation corresponding to the growth profit before taxes, and the mask fee invested in 4Q25. Phison keeps investing in research and development to maintain technological leadership.
- The non-operating gains in 4Q25 mainly for recognizing the gains of equity method investment, the gains of forex and the gains/losses from finance assets valuations, which approximately effected EPS of +NT\$2.57,+NT\$2.25 and NT\$1.81 separately.

FY2025 Income Statement Highlights

Taiwan-International Financial Reporting Standards (TIFRS)

All-time High for the same period
Second High for the same period

NT\$m	2025	2024	Y/Y (%)
Revenue in US \$Mn	2,346	1,842	27.4
Revenue	72,664	58,936	23.3
Gross Profit	24,858	19,099	30.2
Marketing Exp.	1,647	1,694	
General & Adm. Exp.	1,201	1,280	
Research & Development	13,776	12,586	
Expected credit losses	(33)	6	
Operating Expenses	16,591	15,566	6.6
Operating Profit	8,267	3,533	134.0
Non-Operating gains (losses)	1,939	6,216	
Pretax Income	10,206	9,749	4.7
Tax Expenses	1,465	1,795	
Net Income to Phison	8,741	7,954	9.9
Basic EPS (NT\$)	41.98	38.95	
Key Financial Ratios (%)			
Gross Margin	34.2%	32.4%	
Operating Margin	11.4%	6.0%	
Net Profit Margin	12.0%	13.5%	
Average Exchange Rate--USD/NTD	31.18	32.11	

- 2025 full-year: Revenue in NTD: YoY is increased 23.3%. Revenue in USD: YoY is increased 27.4%.
- 2025 full-year: The margin was 34.2% (All-time high in the same period). The reversal of inventory write-down increased the margin by +1.0% approximately.
- 2025 full-year: OPEX was higher than year-ago. Due to higher mask cost and employee compensation reserved. Phison keeps investing in research and development to maintain technological leadership.
- 2025 full-year: The non-operating gains mainly for recognizing the gains of investments for using the equity, the gains/losses from finance assets valuations and the forex.

Balance Sheet Highlights

Taiwan-International Financial Reporting Standards (TIFRS)

NT\$m	4Q25	3Q25	4Q24
Total Assets	85,756	73,727	69,339
Cash & Current Financial assets at fair value	17,709	13,703	20,726
Account Receivable	13,689	11,728	8,011
Inventories	35,609	31,527	24,614
Long-term Investments	5,891	4,512	4,369
Net PP&E	8,424	8,477	7,745
Total Liabilities	25,648	23,648	20,273
Current Liabilities	24,191	17,670	14,220
Bonds Payable	1,104	5,682	5,611
Total Equity	60,108	50,079	49,066
BVPS(NT\$)	276	241	238
Key Financial Ratios			
A/R Turnover Days	54	54	55
Inventory Turnover Days	231	224	225
ROE (%)	16.01	11.06	17.32
ROA (%)	11.42	7.84	12.17

1 Cash: the change is a result of operating profit, the management of inventory purchasing as well as the changes of AR and AP.

2 Inventories: Inventories will be adjusted according to changes in the industry and to maintain a safe level based on operational needs.
Most of our inventory is allocated to the Non-Retail market.

3 Total Equity: the change is a mixed result of the Net profit of 2025 deducting the surplus distribution of 2H24 and 1H25 (NT\$12 and NT\$6.5 Cash dividend per share), the exercised of employee stock options and CB2 converted into shares.

【Supplemental Information】

Reconciliations of TIFRS Results to Non-TIFRS Results

◎ Forward-Looking Statement ◎

The Non Taiwan International Financial Reporting Standards(Non-TIFRS) results supplemented in this presentation are reconciliation results which exclude the financial impact of share-based payment, tax effect and other items.

The supplemental information is for reference only, and is not a substitute for information based on TIFRS. The final actual surplus distribution will be made in accordance with financial statements based on TIFRS.

Reconciliations of TIFRS Results to Non-TIFRS Results (4Q25)

NT\$/million		4Q25	3Q25	4Q24	Q/Q (%)	Y/Y (%)
TIFRS	Operating Profit	3,334	1,424	(937)	134.1%	455.7%
	Operating Profit Margin (%)	14.63%	7.85%	(7.46%)		
Reconciliations	Shares-based payment	122	39	8		
	The costs and expenses corresponding to the gains of disposal of HSG shares	-	-	1,701		
Non-TIFRS	Operating Profit	3,456	1,463	772	136.2%	347.7%
	Operating Profit Margin (%)	15.16%	8.07%	6.14%		

TIFRS	Net Income	4,629	2,227	2,392	107.9%	93.6%
	Net Income (%)	20.30%	12.28%	19.02%		
	Basic EPS (NT\$)	21.74	10.75	11.63		
調節項目	Shares-based payment	122	39	8		
	The costs and expenses corresponding to the gains of disposal of HSG shares	-	-	1,701		
	The gains of disposal of HSG shares	-	-	(4,290)		
	Tax effect	(16)	(6)	713		
Non-TIFRS	Net Income to Phison	4,735	2,260	524	109.5%	803.6%
	Net Income (%)	20.77%	12.46%	4.17%		
	Basic EPS (NT\$)	22.24	10.92	2.55		

Non-TIFRS EPS Increased 4Q25 EPS by approximately NT\$0.5, mainly effected by the shares-based payment.

Note1: Please note, Non-TIFRS results here is a supplement and not a substitute for the Information based on TIFRS, which excluded the share-based payment, tax effect and other items. The final actual surplus distribution is based on the financial statements of TIFRS.

Note2: The numbers may not equal, it is due to rounding.

Reconciliations of TIFRS Results to Non-TIFRS Results (2025 full-year)

NT\$/million		2025	2024	Y/Y (%)
TIFRS	Operating Profit	8,267	3,533	134.0%
	Operating Profit Margin (%)	11.38%	5.99%	
Reconciliations	Shares-based payment	157	1,332	
	The costs and expenses corresponding to the gains of disposal of HSG shares	-	1,701	
Non-TIFRS	Operating Profit	8,424	6,566	28.3%
	Operating Profit Margin (%)	11.59%	11.14%	

TIFRS	Net Income	8,741	7,954	9.9%
	Net Income (%)	12.03%	13.50%	
	Basic EPS (NT\$)	41.98	38.95	
調節項目	Shares-based payment	157	1,332	
	The costs and expenses corresponding to the gains of disposal of HSG shares	-	1,701	
	The gains of disposal of HSG shares	-	(4,290)	
	Tax effect	(22)	523	
Non-TIFRS	Net Income to Phison	8,876	7,220	22.9%
	Net Income (%)	12.22%	12.25%	
	Basic EPS (NT\$)	42.64	35.36	

Non-TIFRS EPS Increased 2025 EPS by approximately NT\$0.66, mainly effected by the shares-based payment.

Note1: Please note, Non-TIFRS results here is a supplement and not a substitute for the Information based on TIFRS, which excluded the share-based payment, tax effect and other items. The final actual surplus distribution is based on the financial statements of TIFRS.

Note2: The numbers may not equal, it is due to rounding.

Consolidated Revenue for February 2026

February Revenue

\$12.198

**Revenue 17% MoM
Record high for a single month**

**Consolidated Revenue
from Jan. to Feb.**

\$22.65B

**Revenue 180% YoY
All-time high**

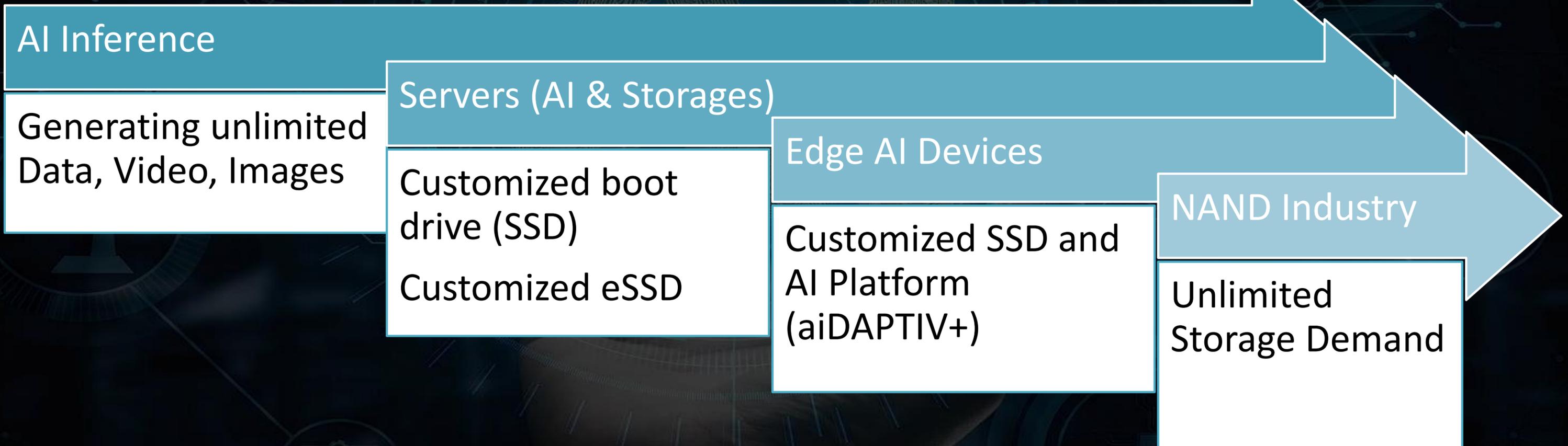
Revenue in \$NT

4 Phison 3.0: 從NAND儲存 到 AI儲存力
Phison 3.0: From NAND to AI Storage

AI Inference

A Fundamental Change in Storage Demand

AI Inference environments require more customized storages



Phison 3.0

From a cyclical stock to
a foundational provider for edge AI data access

Phison 1.0

Retail-driven Storage Provider

Phison 2.0

Application-driven Storage Provider (Beyond Commodities)

Phison 3.0

Comprehensive customized AI storage & edge AI platform solution provider
(NAND Controllers + NAND Storages + PASCARI SSD + aiDAPTIV + Edge AI Software)

AI-customized storage solutions + Edge AI computing platforms
= Phison's Next Growth Engine

5 Technology Leadership Update

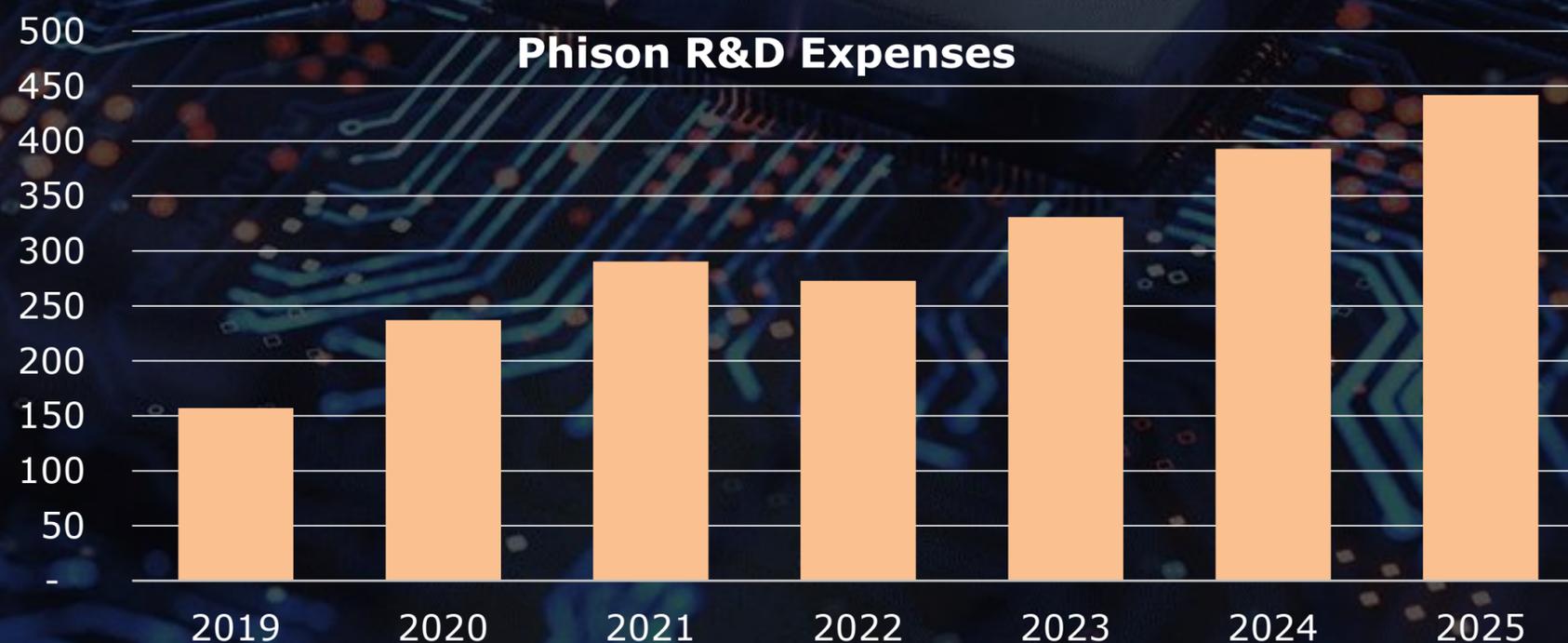
Continue to Strengthen Phison Leading Technology Position

Category	2019	2020	2021	2022	2023	2024	2025
R&D Headcount	1,450	1,531	2,228	2,891	3,087	3,441	3,472
R&D Exp. / Revenue (%)	11%	14%	13%	14%	22%	21%	19%
R&D Exp. / Operating Exp.	79%	81%	81%	77%	82%	81%	83%

2000+
Global Patents

4000+
Global Employees

75%+
Proportion of Engineers



Note: Global patents including Granted and Pending

This slide will be explained in both Chinese and English

Executive Summary

- AI-driven demand for NAND has no ceiling, and the resulting NAND shortages and price increases are already a reality, with no clear signs of easing in the short to mid term.
- Past PC Industry: CPU vendors typically provided 3–5-year product roadmaps, allowing the supply chain to plan ahead.
- Current AI Industry: GPU companies launch new platforms almost every year, leaving little time for advance planning and requiring a much stronger and more flexible supply ecosystem.
- With 25 years of accumulated R&D expertise and strong adaptability, Phison is well positioned to capture the opportunities driven by AI demand and continue expanding high-value revenue and profitability.

Phison 3.0

Customized AI storage solutions & edge AI platform & provider

Full customization

High resilience

Flexible collaboration

Rapid response

Stable supply chain

Strong financials

Customized NAND Storages & AI Computing Solutions

aiDAPTIV+

eSSD

Boot Drive

AI software

NAND Controller IC Design Capabilities

ASIC

Firmware