

Dear Investor/Analyst/Shareholder,

Thank you for your support for Phison (TPEx: 8299). Please see the details of our June, 2020 earnings below:

#### **KEY TAKEAWAYS**

- June 2020 revenue totaled NT\$3,371mn, remaining the same level compared with the same period last year.
- Accumulated revenue for Jan.- June 2020 reached NT\$23,722mn, up 25% YoY.
- With COVID-19 continuing to spread, Phison surpassed its peers in revenue and shipment performance, indicating that Phison was less affected by the epidemic.

Phison's June 2020 revenue totaled NT\$3,371mn, remaining the same level compared with the same period last year. Accumulated revenue for Jan. - June 2020 reached NT\$23,722mn, with an annual growth rate (YoY) of nearly 25%. Although COVID-19 has not shown signs of slowing down worldwide, countries have begun to conditionally lift the lockdown due to concerns that the epidemic will greatly affect economic activity and recovery. Furthermore, Phison is also striving to maintain its level of operations and profitability in an atmosphere where countries are gradually lifting the lockdown.

PHISON 8299	Sales Revenue (NT\$mn)	YoY
June 2020	3,371	0.81 %
Jan. to June 2020	23,722	25 %

Compared with the same period last year (YoY), total shipments of controller ICs in June grew by nearly 12%, while total shipments of SSD and eMMC controller ICs grew by nearly 50%. In the total sales amount in June, SSD grew by nearly 25% (YoY), and PCIe SSD maintained a high growth of 75% (YoY). Such growth shows that driven by Phison's highend PCIe Gen4 PS5016-E16 SSD controller technology, consumers continue to generate considerable interest and demand for high-speed SSD storage products. In addition, for the total annual growth rate (YoY) of total shipments from January to June, SSD and eMMC controller ICs grew by nearly 40%, PCIe SSD controller ICs grew by closely 120%, and industrial controller ICs grew by nearly 90%, the total bits of memory grew by approximately 20%, all hitting record highs.

June 2020 Business Highlights (PHISON 8299)	YoY	Remark
Total Controller ICs Shipment	12 %	
Total SSD and eMMC Controller ICs Shipment	50 %	
Total SSD Sales Amount	25 %	
Total PCIe SSD Sales Amount	75 %	



Accumulated Total SSD and eMMC Controller ICs Shipment for Jan.-June
Accumulated Total PCIe SSD Controller ICs Shipment for Jan.-June
Accumulated Total Industrial Controller ICs Shipment for Jan.-June\*
Accumulated Total Memory Bits Shipment for Jan.-June

40 %	Record high
120 %	Record high
90 %	Record high
20 %	Record high

\*Not include industrial NAND module shipment

K.S. Pua, Phison CEO and Chairman, said that in recent years, in addition to more and more computer systems changed from traditional mechanical hard disk drive (HDD) to solid-state drive (SSD), many hardware systems that did not originally use NAND storage as the main storage device have gradually introduced NAND storage products due to the high C/P value (Cost/Performance) of NAND Flash storage, which leads to the growth of NAND Flash industry. For example, the Pachinko machine did not use NAND storage products in the past because of the low screen resolution and simple game animation; however, in recent years, in response to consumer demand, the resolution and complexity of game animation have been greatly improved, so Pachinko machines have gradually introduced NAND storage products such as SSD. Due to the unique nature of the Pachinko industry, after years of hard work, Phison has received orders from Japan's largest Pachinko brand last year and began shipping this year, which is estimated that Phison's revenue and profit will be positively beneficial.



# [PHISON IR Distribution List Application Form]

If you would like to receive PHISON press release or announcement, please register our IR distribution application form from the link: <a href="Phison IR Distribution List">Phison IR Distribution List</a>

# [PHISON's Quick Facts]

- Over 20 years experiences in NAND controller IC design and module integration.
- Over 2,000 employees globally, and more than 75% are engineers
- Over 1900 memory-related patent globally.
- 3 major focuses: enterprise, embedded, and consumer market.
- 600M average annual controller shipment.
- \$1.45B sales revenue in 2019 (no debt).
- Confident that our <u>unique business model</u> can produce consistently strong cashflows and profits over the long-term amidst NAND memory market cycles.
- Strongly maintain long-term partnerships with our global NAND flash supply sources and with our downstream module customers.

# [About PHISON]

Phison Electronics Corp. (TPEX:8299) is a global leader in NAND Flash controller IC and storage solutions. We provide a variety of services from controller design, system integration, IP licensing to total turnkey solutions, covering applications across SSD (PCIe/SATA/PATA), eMMC, UFS, SD and USB interfaces, reaching out to consumer, industrial and enterprise markets. As an active member of industry associations, Phison is on the Board of Directors for SDA, ONFI, UFSA and a contributor for JEDEC, PCI-SIG, MIPI, NVMe and IEEE-SA.

To know more about Phison, please visit Phison Website or Phison Q&A for details.

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#### [Forward-looking Statements]

Information included in this press release that are not historical in nature are "forward-looking statements". Phison cautions readers that forward-looking statements are based on Phison's reasonable knowledge and current expectations, and are subject to various risks and uncertainties. Actual results may differ materially from those contained in such forward-looking statements for a variety of reasons including without limitation, risks associated with demand and supply change, manufacturing and supply capacity, design-win, time to market, market competition, industrial cyclicality, customer's financial condition, exchange rate fluctuation, legal actions, amendments of the laws and regulations, global economy change, natural disasters, and other unexpected events which may disrupt Phison's business and operations. Accordingly, readers should not place reliance on any forward-looking statements. Except as required by law, Phison undertakes no obligation to update any forward-looking statement, whether as a result of new information, future events, or otherwise.