

Dear Investor/Analyst/Shareholder,

Thank you for your support for Phison (8299TT). Please see the details of our September 2022 revenue below:

Phison Electronics (8299TT), a leading manufacturer of NAND controllers and NAND storage solutions, announced today (10/7) its operating results for September 2022, with consolidated revenue of NT\$4.809 billion, an annual growth rate of -16% (YoY). The annual cumulative revenue reached NT\$47.966 billion in September, with an annual growth rate of 5% (YoY), a new high for the same period.

PHISON 8299TT	Sales Revenue (NT\$bn)	YoY	Remarks
September 2022	4.809	-16 %	Second highest for the same period
Jan. to Sep. 2022	47.966	5 %	Record high for the same period

Compared with the same period last year (YoY), the total shipments of SATA and PCIe SSD controllers in September increased by more than 26%, of which the total shipments of PCIe SSD controllers increased by more than 42%, and the total shipments of industrial controllers increased by nearly 80%. In addition, the cumulative annual growth rate of PCIe SSD controller shipments from January to September exceeded 26%, and the total memory bits shipments (Total Bits) also increased slightly by nearly 1%, both hitting new highs for the same period in history.

PHISON September 2022 Business Highlights	ΥοΥ	Remark
Total shipments of SATA and PCIe SSD controllers	26 %	
Total shipments of PCIe SSD controllers	42 %	
Total shipments of industrial-grade controllers	80 %	
Jan. to Sep. 2022 of total shipments of PCIe SSD controllers	26 %	Record high over the same period
Jan. to Sep. 2022 of total NAND shipments (Total Bits)	1 %	Record high over the same period

K.S.Pua, CEO of Phison, explained that NAND manufacturers have recently announced to reduce production or reduce capital expenditures in the coming quarters, indicating that the current NAND Flash market situation is almost at the bottom, and all NAND manufacturers are facing severe pressure from losses and production reductions. In other words, the market price of NAND is likely to have fallen below the manufacturing cost, or even below the cash cost.

K.S.Pua went on to explain that, according to past experience, the process of falling NAND prices will gradually stimulate users' demand for NAND storage capacity, including system



integrators (such as PC, mobile phone, game console, etc.) are expected to stimulate consumer demand through the improvement of specifications (for example, PCIe Gen3 is upgraded to PCIe Gen4, 512GB SSD is upgraded to 1024GB SSD, etc.) All of the above adjustments will help balance the supply and demand of the NAND market.

Finally, K.S.Pua emphasized that the worst of the market is almost over. Although inflation, wars, and epidemics continue to have a global impact, Phison will once again prove to the market that Phison is a company with steady growth, leading technology, and the ability to reduce the impact of market fluctuations through its accumulated more than 21 years of market experience and advanced technologies.



### [PHISON IR Distribution List Application Form]

If you would like to receive Phison press releases or announcements, please register with our IR distribution application form in this link: <u>Phison IR Distribution List</u>

# [PHISON's Quick Facts]

- Over 21 years experiences in NAND controller IC design and module integration.
- Over 3,500 employees globally, and more than 70% are engineers.
- Nearly 2,000 memory-related patents globally.
- Target long-term revenue of over NT\$100 billion through the 5+5 growth strategy
- Exceeds 20% of the global market share of SSD controllers
- US\$2.23B sales revenue in 2021.
- <u>Unique business model</u> that can produce consistently strong cashflow and profits over long-term NAND memory market cycles.
- Committed to maintaining long-term partnerships with our global NAND flash supply sources and with our downstream module customers

# [About PHISON]

Phison Electronics Corp. (TPEX:8299) is a global leader in NAND Flash controller IC and storage solutions. We provide a variety of services from controller design, system integration, IP licensing to total turnkey solutions, covering applications across SSD (PCIe/SATA/PATA), eMMC, UFS, SD and USB interfaces, reaching out to consumer, industrial and enterprise markets. As an active member of industry associations, Phison is on the Board of Directors for SDA, ONFI, UFSA and a contributor for JEDEC, PCI-SIG, MIPI, NVMe and IEEE-SA.

To know more about Phison, please visit Phison Website or Phison Q&A for details.

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### [Forward-looking Statements]

Information included in this press release that are not historical in nature are "forward-looking statements". Phison cautions readers that forward-looking statements are based on Phison's reasonable knowledge and current expectations, and are subject to various risks and uncertainties. Actual results may differ materially from those contained in such forward-looking statements for a variety of reasons including without limitation, risks associated with demand and supply change, manufacturing and supply capacity, design-win, time to market, market competition, industrial cyclicality, customer's financial condition, exchange rate fluctuation, legal actions, amendments of the laws and regulations, global economy change, natural disasters, and other unexpected events which may disrupt Phison's business and operations. Accordingly, readers should not place reliance on any forward-looking statements. Except as required by law, Phison undertakes no obligation to update any forward-looking statement, whether as a result of new information, future events, or otherwise.