PHISON

Financial Results & Company Outlook

2026 Third Quarter

K.S. Pua | CEO

November 6, 2026

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Forward-Looking Statement

2026 Second Quarter

Information included in this earning meeting that are not historical in nature are "forward looking statements". Phison cautions readers that forward looking statements are based on Phison's reasonable knowledgeand current expectations and are subject to various risks and uncertainties. Actual results may differ materially from those contained in such forward looking statements for a variety of reasons including without limitation, risks associated with demand and supply change, manufacturing and supply capacity, design win, time to market, market competition, industrial cyclicality, customer's financial condition, exchange rate fluctuation, legal actions, amendments of the laws and regulations, global economy change, natural disasters, and other unexpected events which may disrupt Phison's business and operations. Accordingly, readers should not place reliance on any forward-looking statements. Except as required by law, Phison undertakes no obligation to update any forward-looking statement, whether as a result of new information, future events, or otherwise.

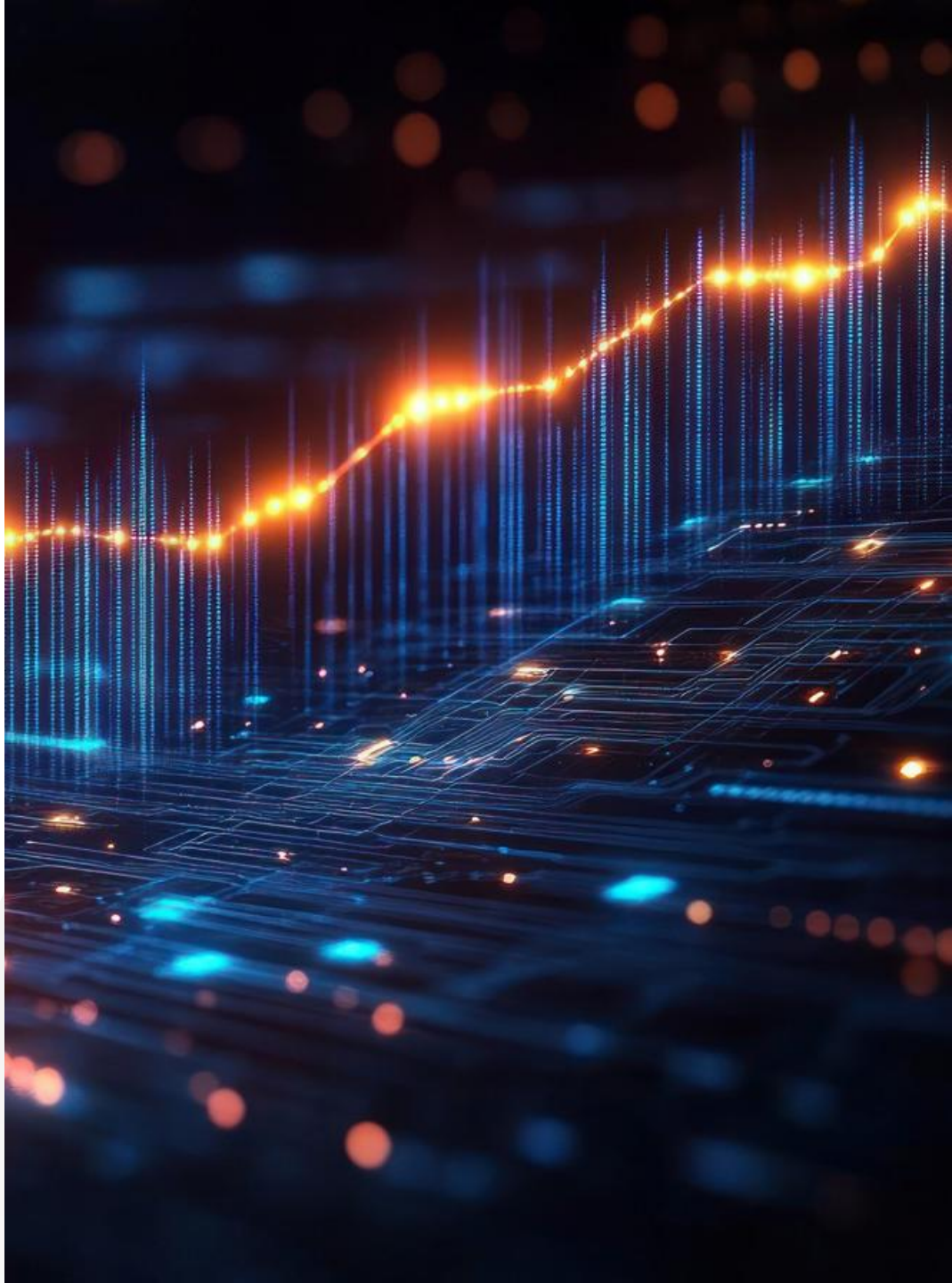
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Executive Summary

- Phison’s Business Transformation
- Financial Results
- Business Highlights (Phison 3.0)
- Technology Leadership Update
- Q&A

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Phison’s Business Transformation



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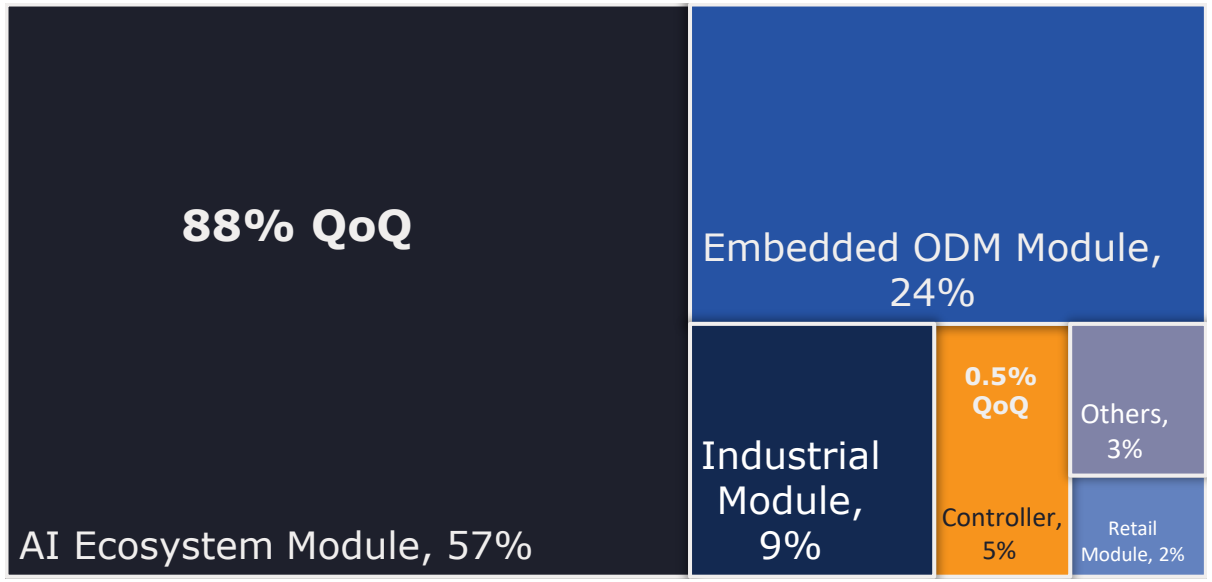
The AI-ecosystem solutions are driving Phison's future growth momentum

Revenue

57%+

AI-Ecosystem Solutions

3Q26 Revenue Contribution



Module	Included Categories
AI-Ecosystem Module/Solution	Enterprise Module (eSSD), aiDAPTIV solutions, AI PC, AI Networking, AI servers, Boot Drive
Embedded ODM Module	Mobile ODM, PC ODM, Gaming Module
Industrial Module	IPC (Industrial PC), Automotive systems, Space SSD

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Financial Results



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3Q26 Revenue and Gross Profit

3Q26 Revenue

$86.076B

Revenue up 26.8% QoQ
Revenue up 374.6% YoY

Record high in a single quarter

3Q26 Gross Profit

$51.387B

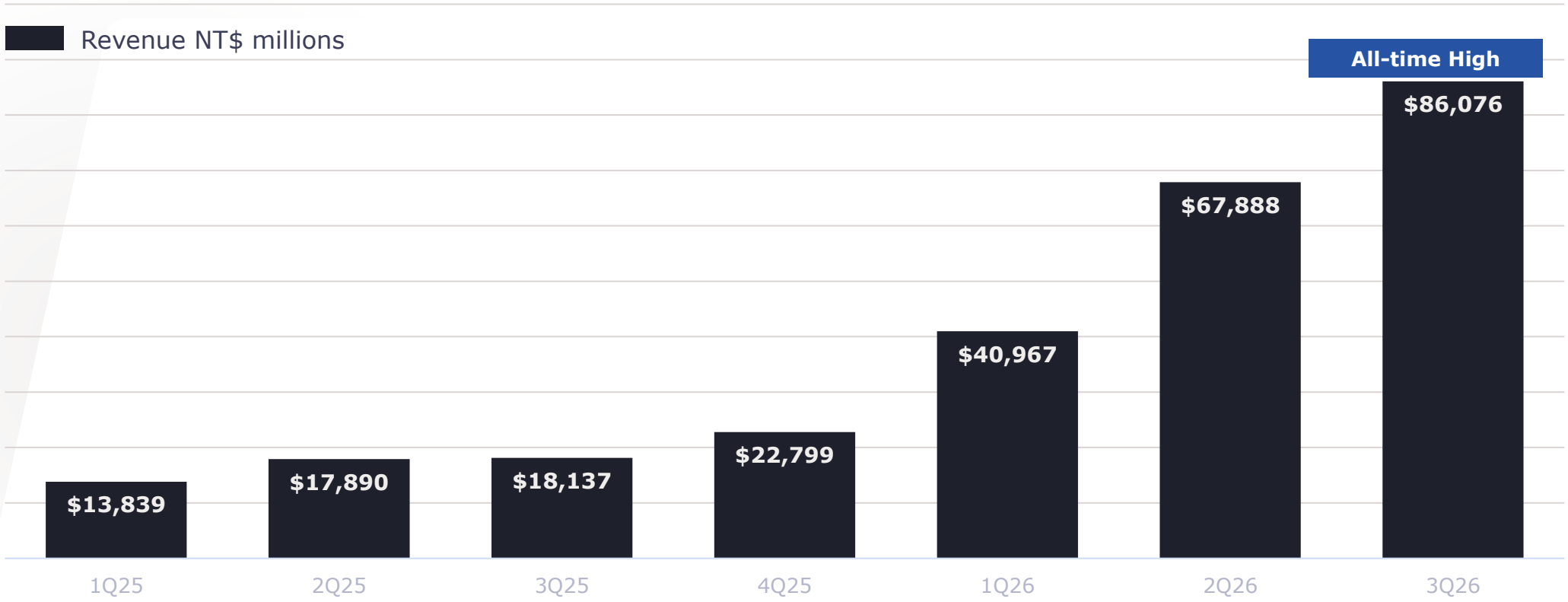
Gross profit up 15.9% QoQ
Gross profit up 774.2% YoY

Record high in a single quarter

in $NT

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Revenue Trend



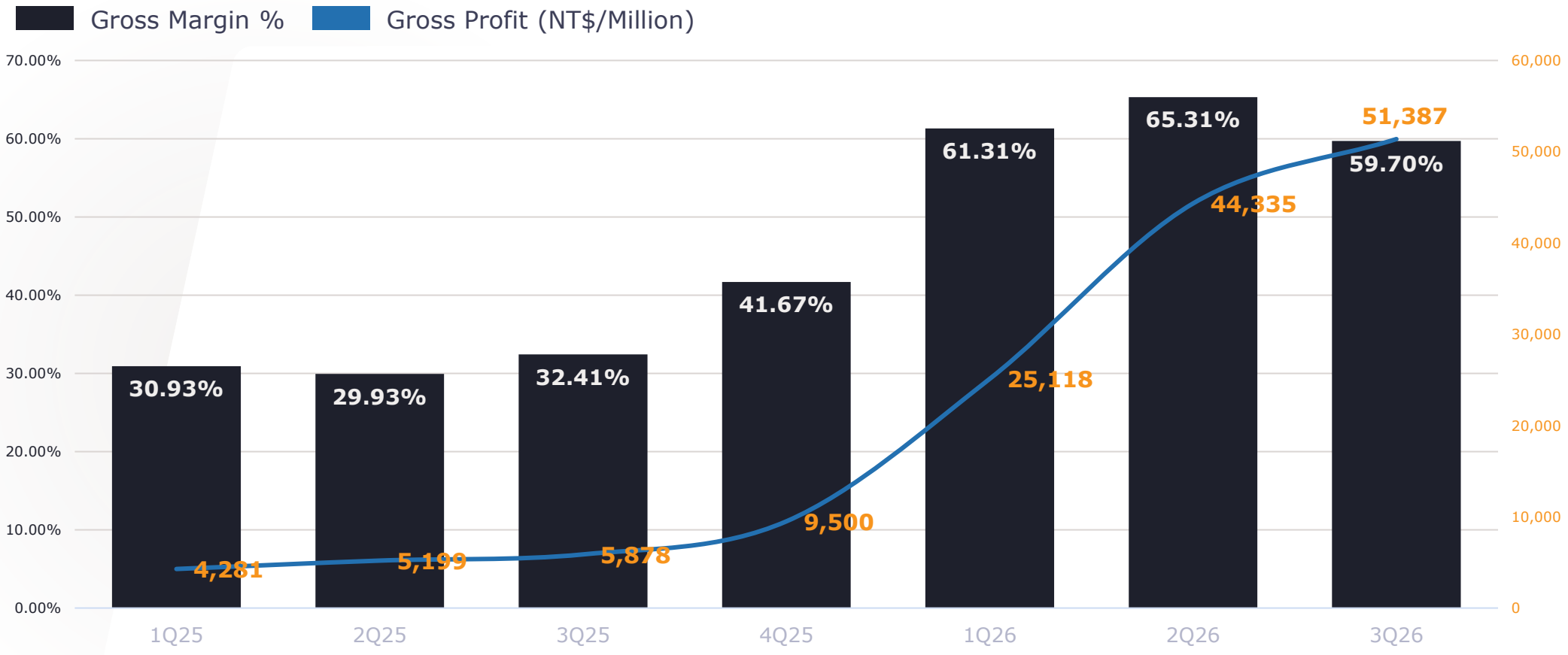
$72.664 billion NTD
2025 full-year revenue

$194.935 billion NTD
2026 9 months revenue
All-time High

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Gross Margin Trend

Driving Profitable Growth (Revenue & Gross Profit)



In 3Q26, inventory write-downs decreased gross margin by approximately -0.34%, as the WIP was valuated down under accounting policy.

34.21%
2025 full-year revenue

61.99%
2026 9 months revenue
All-time High

Note:
By the accounting rule, we evaluate the lower of cost and the market price (LCM) to reserve the allowance of inventory price loss. When the market price hiking, we will reversal the allowance of inventory price loss.

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Earnings Per Share Trend



- 3Q26 Investing Gains effected EPS of +$9.70 approximately
- 3Q26 inventory write-downs effected EPS of -1.12 roughly

$41.98 TWD
2025 full-year EPS

$325.49 TWD
9 months EPS of 2026
All-time high
Exceeding the sum of the last decade (2016-2025) for both EPS and net profit.

*Basic EPS contribution from one-time gain was in light blue.

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3Q26 Income Statement Highlights

Taiwan-International Financial Reporting Standards (TIFRS)

					All-time high
NT$mn	**3Q26**	**2Q26**	**3Q25**	Q/Q (%)	Y/Y (%)
Revenue in US$Mn	**2,693**	**2,150**	**609**	25.3	342.2
Revenue	**86,076**	**67,888**	**18,137**	26.8	374.6
Gross Profit	**51,387**	**44,335**	**5,878**	15.9	774.2
Marketing Exp.	1,504	1,289	375		
General & Adm. Exp.	1,554	1,581	310		
Research & Development	15,288	15,099	3,707		
Expected credit losses	143	(4)	62		
Operating Expenses	18,489	17,965	4,453	2.9	315.2
Operating Profit	**32,898**	**26,370**	**1,424**	24.8	2,210.3
Non-Operating gains (losses)	3,078	4,705	1,231		
Pretax Income	35,976	31,075	2,655	15.8	1,255.0
Tax Expenses	5,428	4,856	428		
Net Income to Phison	**30,548**	**26,219**	**2.227**	16.5	1,183.7
Basic EPS (NT$)	**138.00**	**118.57**	**10.75**		
Key Financial Ratios (%)					
Gross Margin	59.7%	65.3%	32.4%		
Operating Margin	38.2%	38.8%	7.9%		
Net Profit Margin	35.5%	38.6%	12.3%		
Average Exchange Rate--USD/NTD	31.74	31.61	31.22		

- Revenue in NTD: QoQ is increased 26.8%.
  Revenue in USD: QoQ is increased 25.3%.
- In 3Q26, The gross margin was 59.7%. The inventory write-down effected the gross margin by -0.34% approximately.
- 3Q26 OPEX increased QoQ and YoY, mainly due to continued investments in advanced nodes, mask costs, AI storage and edge AI platforms, as well as talent recruitment and employee incentives, reflecting Phison's commitment to future growth and technology leadership.
  Phison believes these ongoing investments will strengthen its competitive advantages, increase the contribution of high-value products, and support long-term revenue and profitability growth.
- The non-operating gains in 3Q26 mainly for recognizing the gains of equity method investment, which approximately effected EPS of +NT$9.70.

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Balance Sheet Highlights

Taiwan-International Financial Reporting Standards (TIFRS)

NT$mn	3Q26	2Q26	3Q25
Total Assets	**237,238**	**193,717**	**73,727**
Cash & Current Financial assets at fair value	27,707	33,799	13,703
Account Receivable	60,772	38,769	11,728
Inventories	111,774	91,792	31,527
Long-term Investments	14,562	12,783	4,512
Net PP&E	11,336	9,199	8,477
Total Liabilities	**117,719**	**91,645**	**23,648**
Current Liabilities	90,725	65,117	17,670
Bonds Payable	25,646	25,410	5,682
Total Equity	**119,519**	**102,072**	**50,079**
BVPS(NT$)	**540**	**462**	**241**
Key Financial Ratios			
A/R Turnover Days	52	44	54
Inventory Turnover Days	274	297	224
ROE (%)	106.80	102.09	11.06
ROA (%)	59.86	59.74	7.84

- Cash: The combined result of cash generated for operating profit, inventory management, changes in accounts receivable and payable, and issuance of CB3 and ECB.
- Inventories: Inventories will be adjusted according to changes in the industry and to maintain a safe level based on operational needs. **Most of our inventory is allocated to the high-value market.**
- Current Liabilities: including Payables of purchase, cash dividend, income taxes, salary and accrued employee compensations, operating expenses…etc
- Total Equity: the change is a mixed result of the Net profit of 2026 9 months deducting the surplus distribution of 2H25 and 1H26 (NT$17 and NT$60 Cash dividend per share), the exercised of employee stock options and CB2 converted into shares.

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Reconciliations of TIFRS Results to Non-TIFRS Results

Supplemental Information

Forward-Looking Statement

The Non Taiwan International Financial Reporting Standards(Non-TIFRS) results supplemented in this presentation are reconciliation results which exclude the financial impact of share-based payment, tax effect and other items.

The supplemental information is for reference only, and is not a substitute for information based on TIFRS. The final actual surplus distribution will be made in accordance with financial statements based on TIFRS.

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Reconciliations of TIFRS Results to Non-TIFRS Results (3Q26)

	NT$/million	3Q26	2Q26	3Q25	Q/Q (%)	Y/Y (%)
TIFRS	Operating Profit	**32,898**	**26,370**	**1,424**	24.8%	2,210.3%
	Operating Profit Margin (%)	**38.22%**	**38.84%**	**7.85%**		
Reconciliations	Shares-based payment	**242**	**117**	**39**		
Non-TIFRS	Operating Profit	**33,140**	**26,487**	**1,463**	25.1%	2,165.2%
	Operating Profit Margin (%)	**38.50%**	**39.02%**	**8.07%**		
TIFRS	Net Income	**30,548**	**26,219**	**2,227**	16.5%	1,271.7%
	Net Income (%)	**35.49%**	**38.62%**	**12.28%**		
	Basic EPS (NT$)	**138.00**	**118.57**	**10.75**		
調節項目	Shares-based payment	**242**	**117**	**39**		
	Valuation Gain/Loss on ECB Series B Conversion Option Liability	**(484)**	**13**	**0**		
	Tax effect	**(110)**	**(16)**	**(6)**		
Non-TIFRS	**Net Income to Phison**	**30,196**	**26,333**	**2,260**	14.7%	1,236.1%
	Net Income (%)	**35.08%**	**38.79%**	**12.46%**		
	Basic EPS (NT$)	**136.42**	**119.10**	**10.92**		

Non-TIFRS EPS decreased 3Q26 EPS by approximately NT$1.58, mainly effected by the shares-based payment.

Note1: Please note, Non-TIFRS results here is a supplement and not a substitute for the Information based on TIFRS, which excluded the share-based payment, tax effect and other items. The final actual surplus distribution is based on the financial statements of TIFRS.
Note2: The numbers may not equal, it is due to rounding.

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Consolidated Revenue for October 2026

October Revenue

$31.530B

Revenue 2.9% MoM
346.3% YoY

Record high for a single month

Revenue from Jan. to Oct.

$226.462B

297.8% YoY

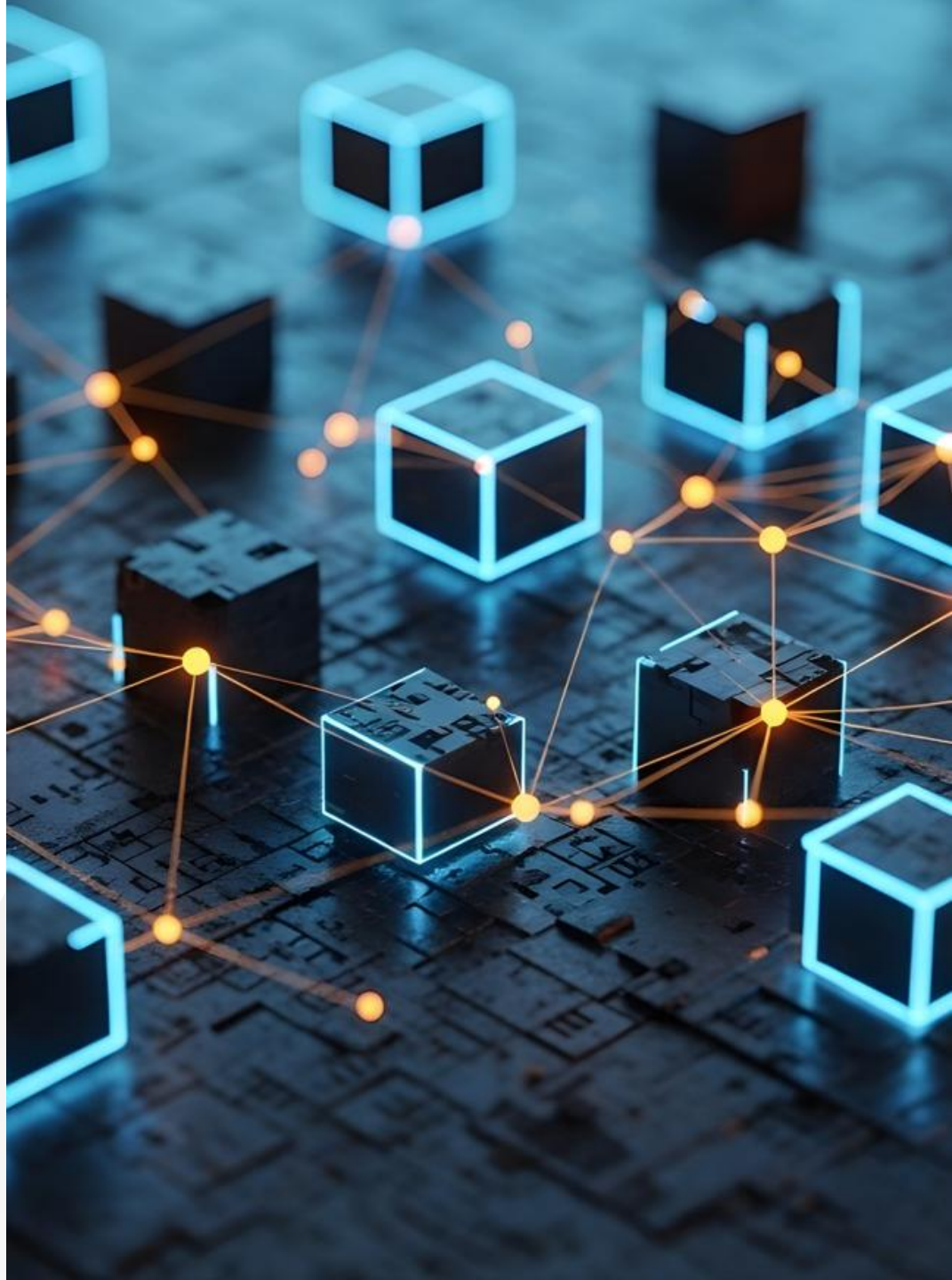
All-time high

Revenue in $NT

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Phison’s Next Evolution

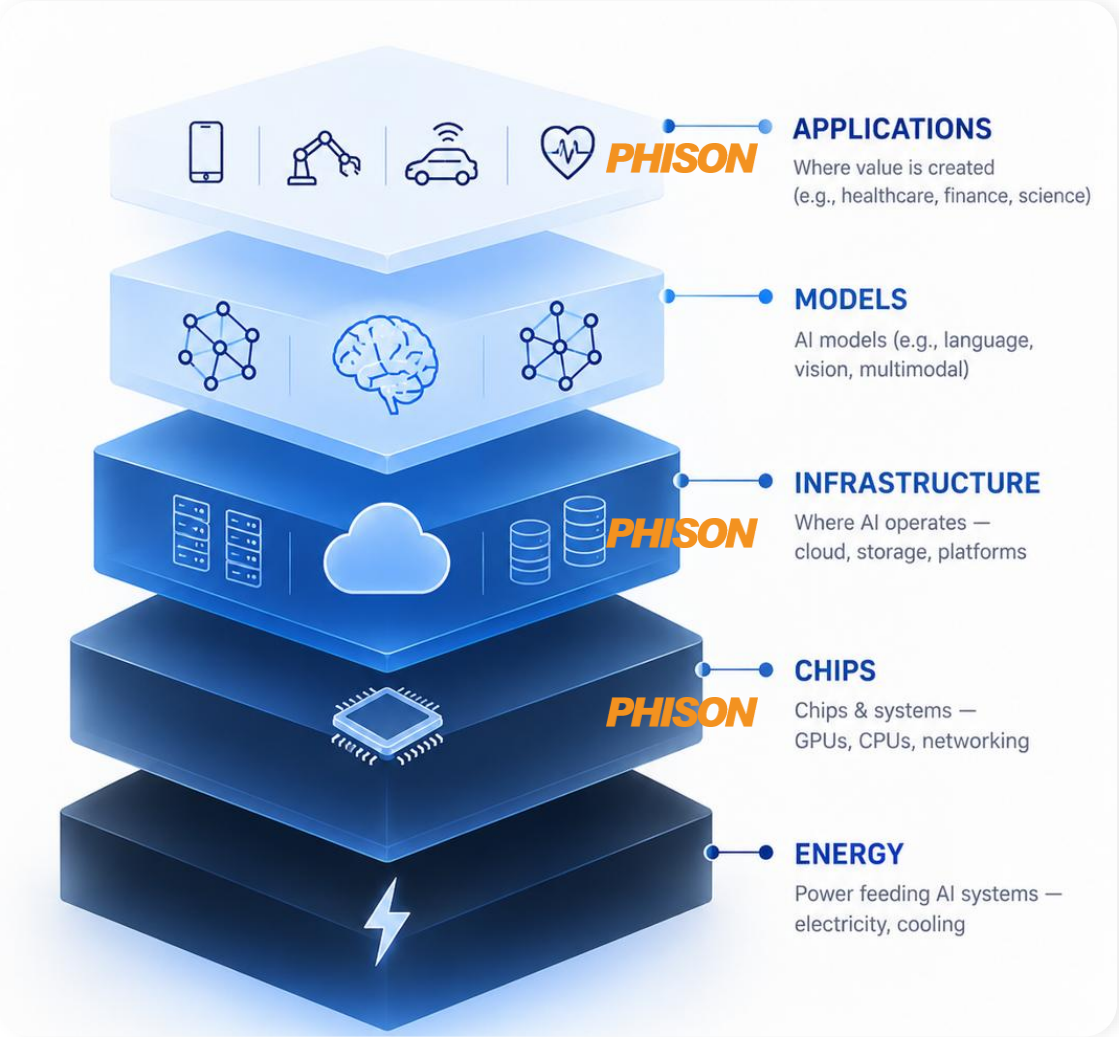
From NAND Storage to AI Infrastructure and Systems



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Phison’s Role in the 5-Layers AI Cake

Creating Higher Value in the AI Value Chain



Applications/SW/Platform/System:

- AI Data Platform
- AI Software
- aiDAPTIV Solutions

Infrastructure

- AI PC / AI Workstations
- AI Servers
- Enterprise SSD
- Boot Drives

Chips

- eMMC
- Retimer/Redriver
- SSD Controller with AI NPU

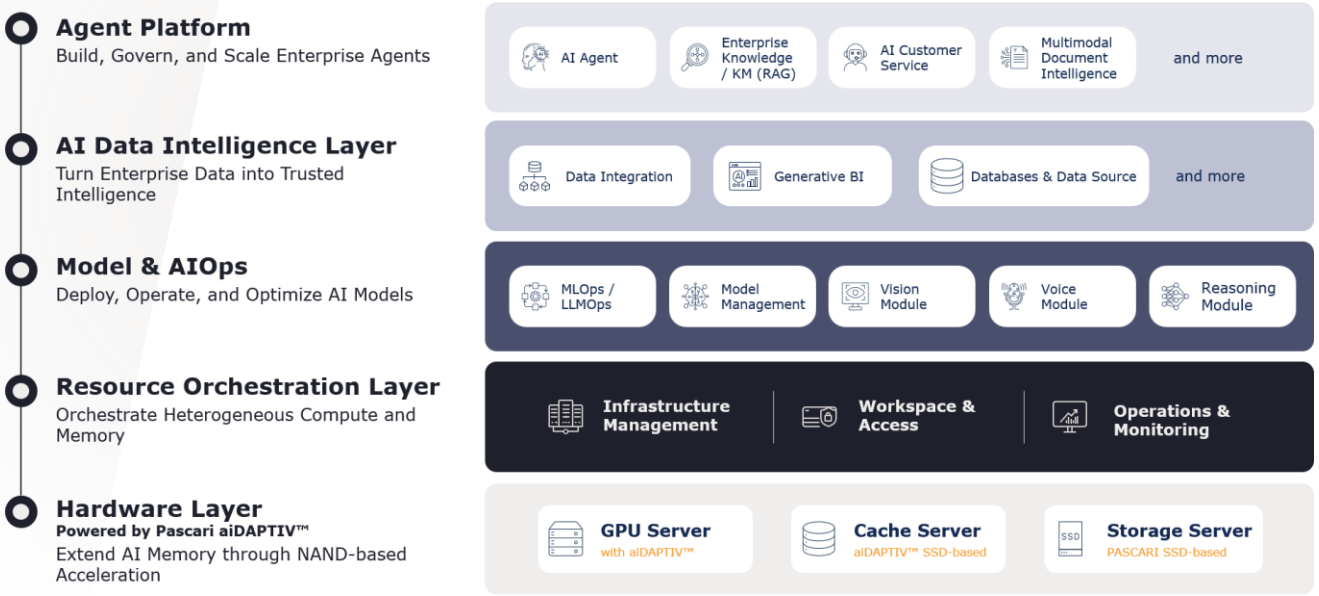
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Phison’s New Growth: AI Software

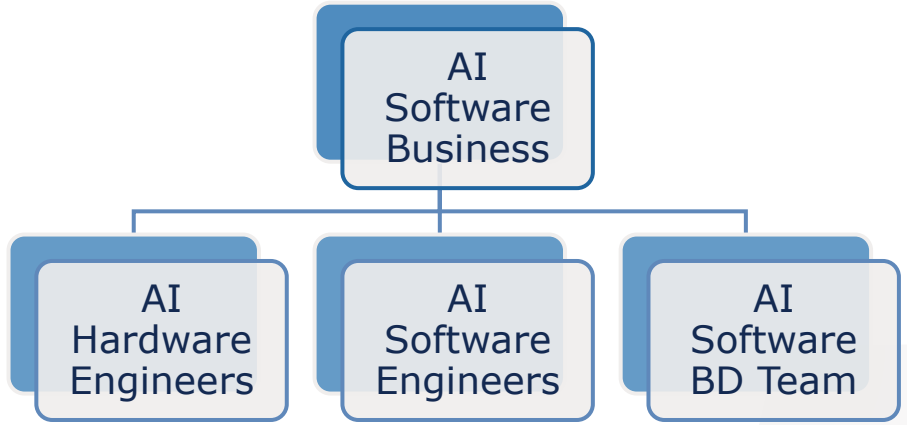
Our Goal is to Build a Repeatable and Scalable Software Business

From Product Silos to AI Data Platform (AIDP) Solution View

Phison AI Data Platform



Fulfilling our commitments to our AI clients by building strong AI teams



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Phison’s Next Evolution: Phison 3.0

Edge AI Infrastructure + System-Level Solutions

Customized AI storage solutions & edge AI platform/system

- Full customization
- High resilience
- Flexible collaboration
- Rapid response
- Stable supply chain
- Strong financials

Customized NAND Storages & AI Computing Solutions & AI Software

- AI Data Platform
- AI software
- aiDAPTIV
- eSSD
- Boot Drive
- Retimer/Redriver
- eMMC
- AI PC / Workstation
- AI Server

NAND Controller IC Design Capabilities

ASIC / Design Service	Firmware	NPU

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Phison
Business Highlights



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3Q26 Overall Business Highlights

Redriver IC

Phison PS7161 is the world's first PCIe 6.0 Redriver to receive PCI-SIG certification, passing the rigorous compliance and interoperability testing at the PCI-SIG Compliance Workshop, an important industry validation for the PCIe 6.0 era.



3Q26 Overall Business Highlights

aiDAPTIV Solution Showcasing with intel at FMS 2026

As AI models grow larger, traditional system memory can limit what's possible on local devices. Through Pascari aiDAPTIV™, Phison is helping address this challenge by extending effective AI memory using intelligent middleware and purpose-built flash storage.

Two demonstrations highlighted:

- Running a 120B-parameter AI model on a system with just 32GB of DRAM and more than 1TB of flash storage.
- Reducing subsequent AI inference time by 70–80% through KV-cache reuse in the demonstrated workload.



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Phison Receives Micron Global Supplier Awards

Phison Wins Awards for 3 Years in a Row



Micron Supplier Award: **Semiconductor**



Micron Supplier Award: **Best in Quality – Assembly and Test**



A Group Photo
with Micron CEO Sanjay Mehrotra

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Phison
AI Data Platform

From Taiwan to the World



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Phison AI Data Platform

Agent Platform
Build, Govern, and Scale Enterprise Agents

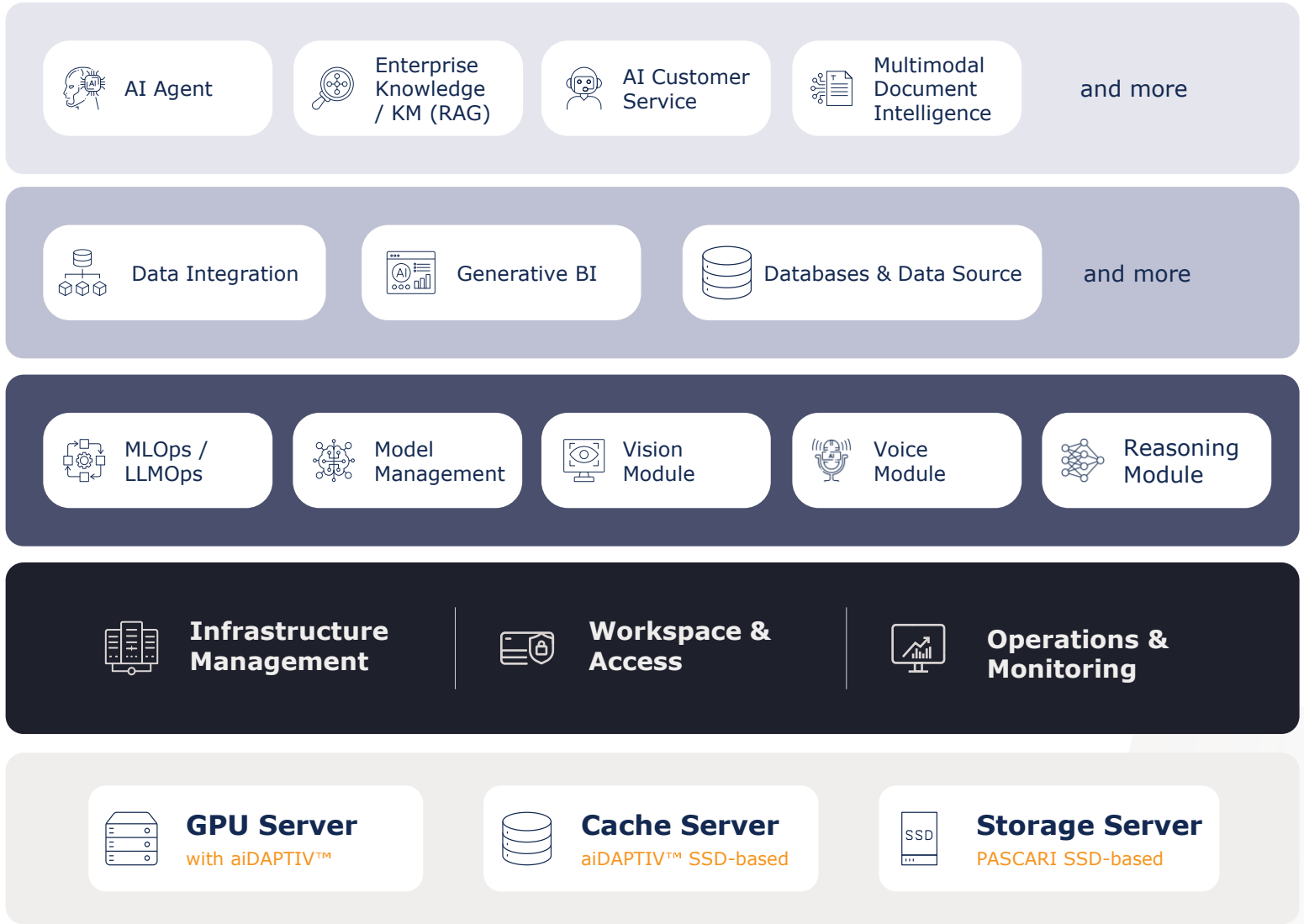
AI Data Intelligence Layer
Turn Enterprise Data into Trusted Intelligence

Model & AIOps
Deploy, Operate, and Optimize AI Models

Resource Orchestration Layer
Orchestrate Heterogeneous Compute and Memory

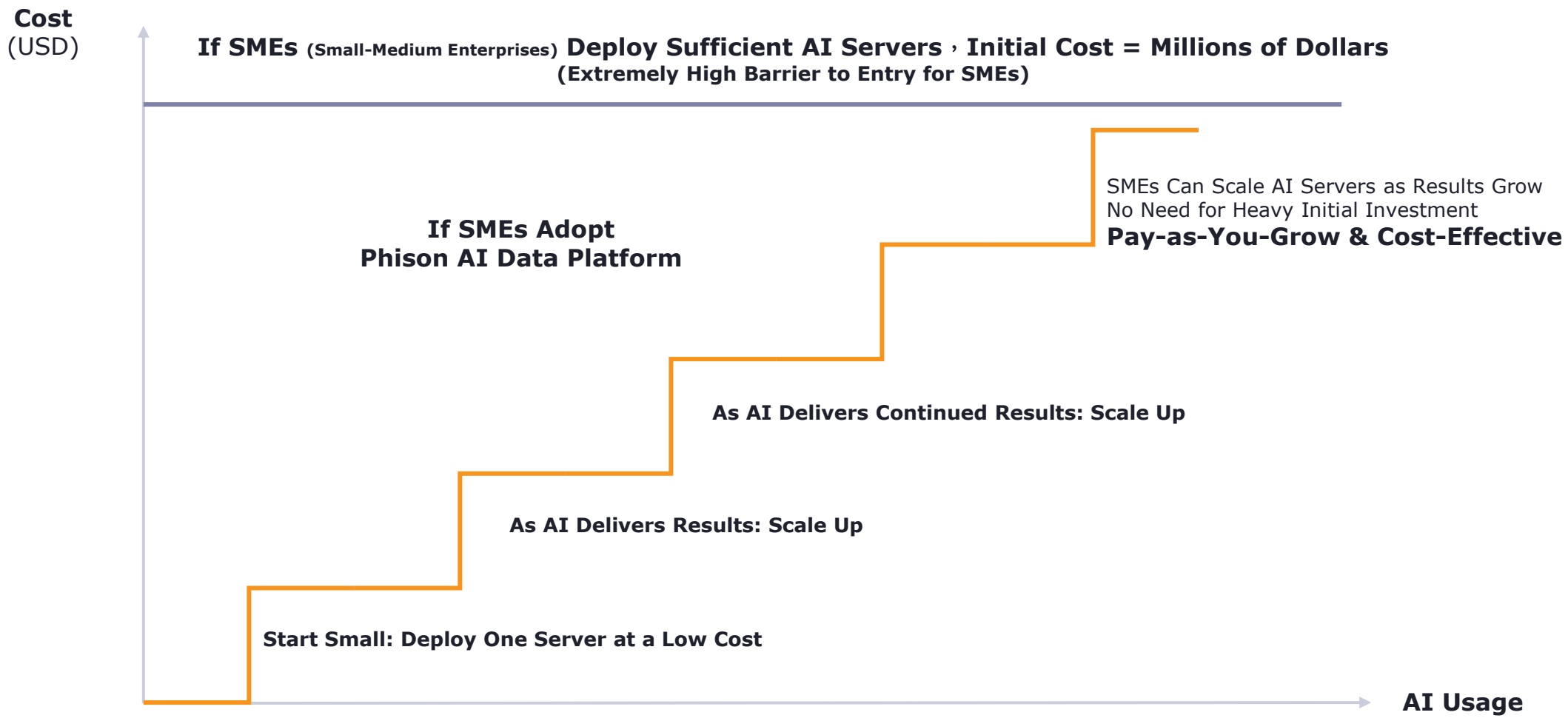
Hardware Layer
Powered by Pascari aiDAPTIV™

Extend AI Memory through NAND-based Acceleration



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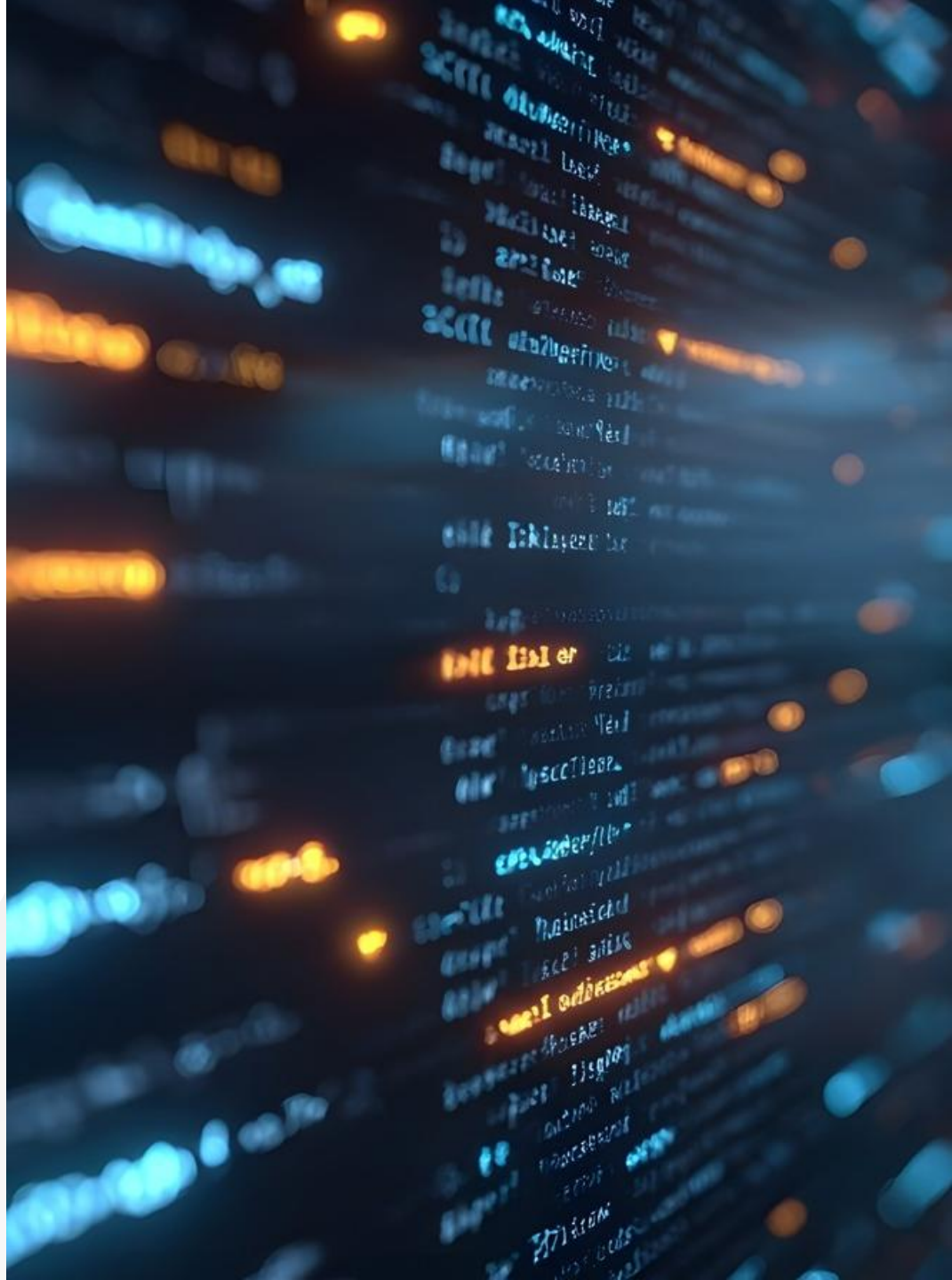
How the Phison AI Data Platform Helps SMEs Adopt On-Premises AI



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Technology Leadership

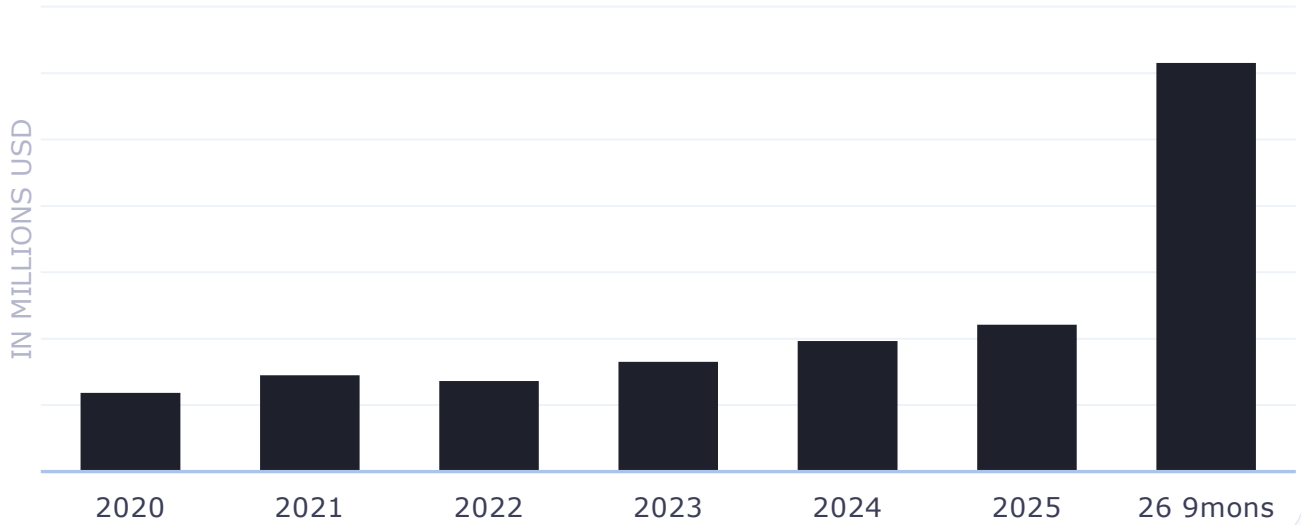
Update



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Continue to Strengthen Phison Leading Technology Position

Category	2020	2021	2022	2023	2024	2025	2026 9 months
R&D Exp. / Revenue (%)	14%	13%	14%	22%	21%	19%	**20%**
R&D Exp. / Operating Exp.	81%	81%	77%	82%	81%	83%	84%



2100+
Global Patents

5000+
Global Employees

70%+
Proportion of Engineers

Note: Global patents including Granted and Pending

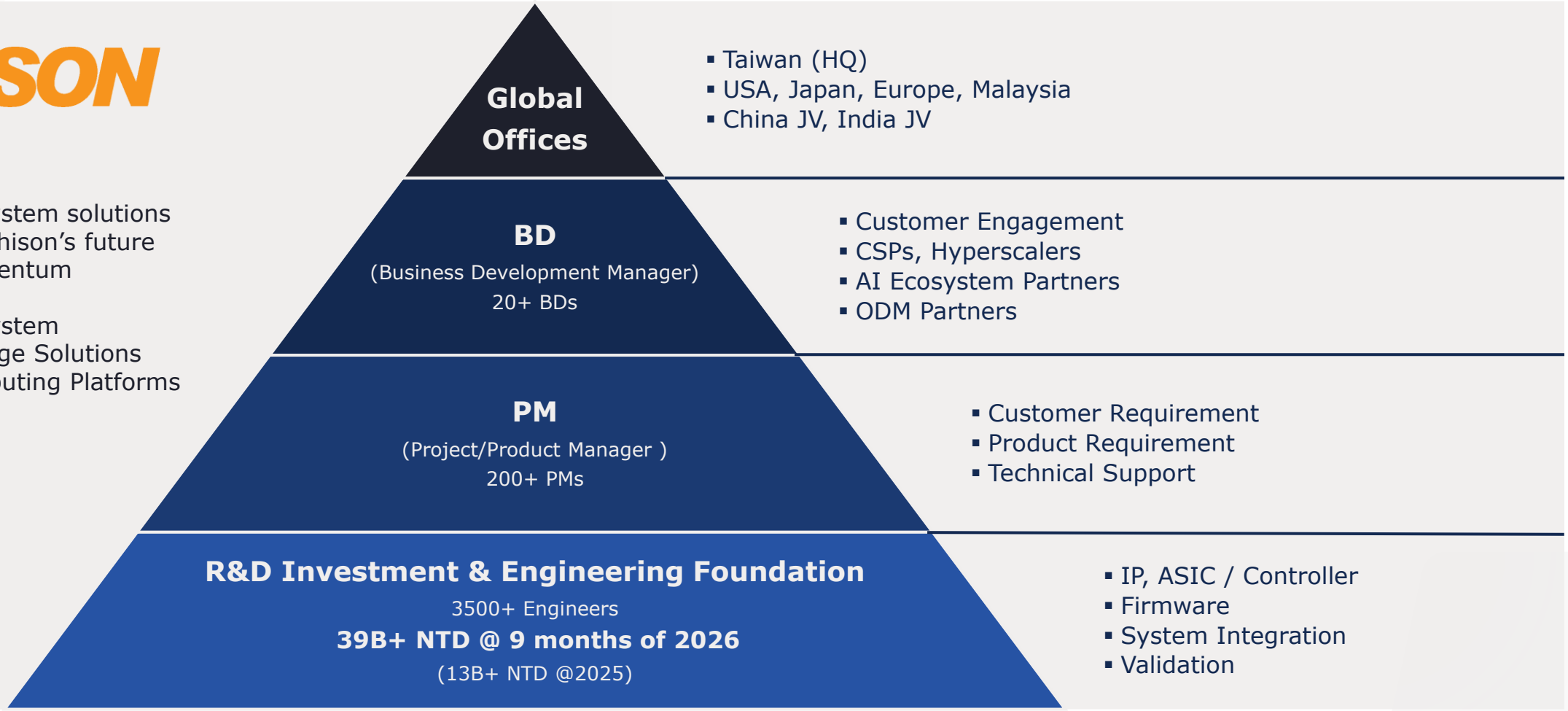
Phison creates high-value solutions for global customers

Through its strong R&D and customization capabilities.

PHISON

The AI-ecosystem solutions are driving Phison's future growth momentum

- AI Ecosystem
- AI Storage Solutions
- AI Computing Platforms



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THANK YOU!

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